IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

In re application of)
	Khemani et al.)
Serial No.	10/087,256) Art Uni) 1711
Confirmation No.	4244) 1/11
Filed:	March 1, 2002	
For:	BIODEGRADABLE POLYMER BLENDS FOR USE IN MAKING FILMS, SHEETS AND OTHER ARTICLES OF MANUFACTURE)
Examiner:	Ana Lucrecia Woodward)
Customer No.:	022913)

<u>UNDER 37 C.F.R. § 1.132</u>

Mail Stop AMENDMENT Commissioner for Patents P.O. Box 1450 Alexandria, VA 22313-1450

Dear Sir:

- I, Harald Schmidt, hereby declare as follows:
- 1. I am one of the co-inventors of the subject matter disclosed and claimed in the above-identified application ("Subject Application"), and I am personally knowledgeable of the facts stated herein.
- 2. The Subject Application is assigned to bio-tec Biologische Naturverpackungen GmbH & Co., KG. ("Biotec"), which is located at Werner-Heinsenberg-Sr. 32, Emmerich, Germany 46446.
- 3. I am currently, and at the time of the invention was, Vice President in charge of manufacturing thermoplastic biodegradable polymers, and am one of skill in the art with regard

to biodegradable polymers with which I have worked, which include polymer blends that include thermoplastic starch made from native starch.

- 4. As is well-known to those of skill in the art of thermoplastic starch, the melting temperature of native (or "natural") starch granules approaches or exceeds the decomposition temperature of starch. For that reason it is impossible to place native starch granules in a pan and cause them to melt in the absence of water or some other plasticizer like glycerin. Heating native starch in the absence of a plasticizer will cause it to burn or decompose.
- 5. In the 1980's, several attempts were made to manufacture "destructurized starch" ("DSS") using 5-30% water to break down the initially granular form of native starch and form a thermoplastic starch melt. Because the melting point of DSS having 5-30% water exceeds the boiling point of water, DSS can only be made using a closed vessel (e.g., a pressure cooker). The tendency of water to vaporize during formation made the production of DSS difficult and economically non-viable.
- 6. In an effort to avoid the negative effects of superheated and/or vaporizing water, Tomka taught that water (e.g., the natural water content of starch) could be replaced with one or more high boiling liquid plasticizers such as glycerin, which is then used to initially break down native starch granules and form thermoplastic starch having a melting temperature below its decomposition temperature. Tomka, col. 13, lines 1-8. Such high boiling plasticizers solved the problem of the high volatility of water during processing because they have a vapor pressure of less than 1 bar at the melting temperature of the thermoplastic starch composition. *Id.* at col. 13, lines 10-12.
- 7. In short, it is my understanding, based on my experience in manufacturing thermoplastic starch compositions, that native starch cannot be melted in the absence of either at least about 5% water and/or a high boiling liquid plasticizer or "additive". However, we found that using high boiling liquid plasticizers such as glycerin may not be desirable in the case where a sheet or film is intended to contact food, since the plasticizer can diffuse out of the polymer matrix and into the food.
- 8. As taught in the present application, native starch granules are initially melted using water, which is then removed by evaporation after the starch melt has been blended with one or more synthetic biodegradable polymers:

Preferred thermoplastic starch polymers for use in making food wraps may advantageously utilize the natural water content of native starch granules to initially break down the granular structure and melt the native starch. Thereafter, the melted starch can be blended with one or more synthetic biopolymers, and the mixture dried by venting, in order to yield a final polymer blend.

Application, pp. 9-10, ¶ [0023]; see pp. 33-34, ¶¶ [0092]-[0094].

- 9. U.S. Patent Nos. 6,348,524 and 6,962,950 to Bastioli et al. do not disclose thermoplastic starch manufactured in this manner but rather the use of a liquid plasticizer such as glycerin to form a "destructurized" starch. This is evident from the examples in the Bastioli '524 and '950 patents, each of which utilize native starch and glycerin as a plasticizer. Bastioli '524, col. 5, lines 56-58; col. 6, lines 22-24, 56-58; col. 7, lines 3-4, 20-22, 35-32; Bastioli '950, col. 5, lines 49-53, col. 6, lines 23-25, 47-51, col. 7, lines 55-60.
- 10. The examples in the Bastioli '524 and '950 patents all teach placing native starch granules and other components, including glycerin, into an extruder and forming a thermoplastic melt, which one of ordinary skill in the art would readily understand as disclosing a thermoplastic or destructurized starch that is melted using glycerin as a plasticizer for the native starch granules.
- 11. In view of the foregoing, it is my view that the Bastioli '524 and '950 patents do not disclose biodegradable compositions that are "free of thermoplastic starch that is initially melted using high boiling liquid plasticizers".
- 12. The claimed invention was invented prior to January 25, 2002, as corroborated by the documents attached hereto as Exhibits A-F, which show biodegradable polymer blends that were manufactured prior to January 25, 2002 and which contain a soft synthetic thermoplastic biodegradable aliphatic-aromatic copolyester as claimed and a stiff thermoplastic biodegradable polymer as claimed, and wherein the compositions are also "free of thermoplastic starch that is initially melted using high boiling liquid plasticizers".
- 13. Embodiments of biodegradable polymer blends comprising a soft synthetic thermoplastic biodegradable aliphatic-aromatic copolyester as claimed (*i.e.*, Ecoflex) and a stiff thermoplastic biodegradable polymer (*i.e.*, Biomax) were conceived and reduced to practice at least as early as July 2, 2000, as evidenced by a copy of an electronic mail communication attached hereto as Exhibit A from Kishan Khemani to Simon K. Hodson ("July 2, 2000 e-mail").
- 14. The July 2, 2000 email indicates that Mr. Khemani had, at least as early as July 2, 2000, produced and tested blown films or sheets from various blends having the general formula:

 Biomax 6926
 60-70%

 Ecoflex F
 5-20%

 Biomax (unknown grade)
 10-20%

 Talc
 5-10%

 TiO2
 5-10%

- 15. Biomax and Ecoflex are biodegradable polymers manufactured by DuPont and BASF, respectively, and constitute hard and soft polymers, respectively, as claimed in the Subject Application.
- 16. The July 2, 2000 email indicates that biodegradable blends within the general formula of ¶ 15 had already been made at "Gemini" (i.e., using a Gemini blowing apparatus, discussed below) and that Mr. Khemani was planning to "finish these tests" by which he "expect[ed] to have a recommended single formula" within 3-4 weeks, thus evidencing that biodegradable blends within the scope of the invention had been manufactured at least as early as July 2, 2000.
- 20. After working to manufacture and test the extruded films referred to in the July 2, 2000 e-mail, we (the inventors) continued to diligently prepare and test various biodegradable polymer and filler blends on an ongoing basis leading up to the filing of the Subject Application in order to optimize sheets and films for use as food wraps, as evidenced by a series of email communications dated between February 25, 2001 and October 16, 2001, copies of which are attached hereto as Exhibits B-F.
- 21. In the e-mail dated February 25, 2001 (Exh. B), reference is made to "paper-like tissue, 30 micron", which refers to polymer films made according to the July 2, 2000 email and the '471 Application.
- 22. The e-mail dated April 6, 2001 (Exh. C) includes extensive economic modeling of the wrap technology, which further evidences work diligently performed leading up to the filing of the Subject Application.
- 23. The e-mail dated June 22, 2001 (Exh. D) discusses "previous wrap trials" that were performed on actual filled polymer sheets, which is further evidence of the extent to which the wrap technology had been diligently developed and tested leading up to the filing of the Subject Application.

- 24. The e-mail dated August 31, 2001 (Exh. E) provides extensive test results relating to microwaveability, grease resistance, burger test, puncture resistance, dead fold of 100%, and time in motion for wraps developed as early as the July 2, 2000 email and/or the '471 Application.
- 25. The e-mail dated October 16, 2001 (Exh. F) refers to a polymer film wrap, further evidencing diligence leading up to the filing of the Subject Application.
- 26. Shortly thereafter, the Subject Application was drafted and later filed on March 1, 2002.
- 27. As evidenced by the documentary evidence attached hereto, I declare that the claimed invention was invented prior to January 25, 2002.

I declare further that all statements made herein of my own knowledge are true and that all statements are made on information and belief are believed to be true; and further that these statements were made with the knowledge that willful, false statements and the like so made are punishable by fine or imprisonment, or both, under Section 1001 of Title 18 of the United States Code, and that such willful, false statements may jeopardize the validity of the application or any patent issuing thereon.

Signed at Eur men & Germany, this 6 day of January 2007.

Harald Schmidt
Co-inventor

JMG0000000976V001

EXHIBIT A

John M. Guynn

From: Randy Smith [rsmith@earthshell.com]

Sent: Saturday, September 17, 2005 6:06 PM

To: John M. Guynn

Subject: FW: Wrap formulations based on Biomax

From: Kishan Khemani

Sent: Monday, July 03, 2000 9:32 AM

To: Randy Smith

Subject: FW: Wrap formulations based on Biomax

Kishan

----Original Message-----

From: Kishan Khemani

Sent: Sunday, July 02, 2000 9:34 PM

To: Simon Hodson
Cc: Kishan Khemani

Subject: Wrap formulations based on Biomax

Dear Simon,

The wrap formulations I am currently in the process of evaluating have the following range of materials:

60-70% Biomax 6926 5-20% Ecoflex F 10-20% of 'Unknown' Biomax grade 5-10% Talc 5-10% TiO2

Once the dryer is installed at Gemini, I plan to finish these tests and expect to have a recommended single formula (hopefully within the next 3-4 weeks).

My current problem is the identification of the 'unknown Biomax grade'. Originally, DuPont said that it was an amorphous grade, Biomax 6940; subsequently they have changed this story to first, Biomax 6926/Silica blend, and more recently to a low melt temperature grade, Biomax 6932. I need to know exactly what I am working with? For your information, the 6940 grade was originally developed by DuPont specifically for a Japanese company, and the application required an amorphous resin soluble in toluene. Apparently, I had received the shipment because of the mistake of a DuPont shipping person.

Any final film formulation will still need DuPont food-contact approvals and biodegradability compliance testing, before we can start marketing this product.

Thanks and regards,

Kishan

EXHIBIT B

John M. Guynn

From:

Randy Smith [rsmith@earthshell.com]

Sent:

Saturday, September 17, 2005 6:08 PM

To:

John M. Guynn

Subject:

FW: REVIEW: Wrap Model

Importance: High

Attachments: Wrap Model - Rev 003 022001.xls

From: Matt Loos

Sent: Sunday, February 25, 2001 12:07 PM

To: Donna Balinkie; Kishan Khemani; Randy Smith

Cc: Matt Loos; Scott Houston Subject: REVIEW: Wrap Model

Importance: High

Folks.

Please find attached the latest Wrap Model for INTERNAL review. This latest version requires a detailed review by those to whom this e-mail is addressed. Ideally, we would be face-to-face for this review, but there may be some tweaks to make before that session occurs this week. I welcome all input.

- 1) The Wrap model now contains a fairly exhaustive Assumptions tab. The Assumptions tab is the ONLY input area, and maintains all assumptions that drive the 'BioWrap' tabs. Please review for format and accuracy of assumptions
- a) For BioWrap A, I've changed the assumption for the ratio of Biomax/EcoFlex from 80/20 to 20/80. This was changed once the formulae for the Formulation section were improved (see Note 4) and effectively showed that there was not enough Ecoflex raw material to feed both the Masterbatch compounding and final compounding requirements. Kishan - I worked through these original assumptions with you. I may have transposed them incorrectly from the beginning, but nevertheless, I need you to verify and sign-off on the Raw Material and Formulation percentages presented in this version.
- 2) Per Scott's request, I have procured the Bioplast formulations from Biotec. This is VERY SENSITIVE data and was provided to me after I assured Harald that I would keep this information strictly confidential. Please help me retain my integrity and inside relationship with Biotec by exercising extreme caution with this information. Please do not share this information outside of our internal Wrap project team, i.e. those to whom this e-mail is addressed.
- 3) By understanding Biotec's formulation, I have now been able to compare the BioWrap A and G on an equal basis, when evaluating the economics of the Target - High Commercial Volume case. This information has allowed the model to demonstrated that, on Raw Material cost alone, these two wraps have similar economics.
- 4) The formulae for each BioWrap's Formulation section were improved in order to accept the detailed Bioplast formulation (The previous model version used an inherently limiting logic to drive the Raw Materials from the Formulation assumptions; This current version's logic more appropriately drives the Formulation from the Raw Material assumptions). Although BioWrap A does not use the Bioplast material, I wanted both comparisons (A & G) to treat the Formulation section in the same manner. This led to a fairly ntense (IMHO) matrix to clearly show how a set of raw materials is compounded into masterbatches and then compounded again nto the final resin to be blown. This matrix for both BioWrap A and G can be found on the "REF. ONLY - Calc" tab. This tab details the same calculations used on the 'BioWrap' tabs to derive the Formulation section.
- a) There is probably a better way to present how the Formulation percentages are calculated. The formulae are themselves not ntense, but I believe the logic requires some 'quiet time'. I would like your review and input.
- 5) Kishan/Randy I want to make absolutely sure that I have properly represented the raw materials relative to the masterbatches. For instance, does the "Whitener - TiO2" raw material truly relate to the "Ecoflex / 64% TiO2/BaSO4"

masterbatch?

Please note that all improvements to the model have focused on the BioWrap A &G ONLY. Hence, tabs not addressed are prefaced by a "NOT USED" in the tab names. I will return to the other samples (if need be) after we have collectively 'nailed' the format, etc for BioWraps A & G.

Thank you very much for your support and constructive criticism to improve the accuracy and usefulness of the Wrap Model.

Take Care, Matt

EarthShell Corporation Biodegradable Wrap Model

BioWrap G (ES #2), printed, paper-like tissue, 30 micron Bioplast 105/30/W20, 3% SiO2, 3% TiO2, 22% CaCO2 filled, plain, paper-like tissue, 30 mlcron 15" x 15"

	***************************************	9	Minimum Commercial Volume		High Commercial Volume	erolal
	weignt Mix ratios Fin.Prod.	mat req'd g/piece	Price/LB Cost/10	Cost/1000	Price/LB Cost/10	Cost/1000
Naw Materials: Bloplast GF 105/30/W20: Ecoflex FBX PLA Loxamid Loxiol K21 Masterbatch white	47 53% (a) 20 37% (a) (1,58% (a) 0,28% (a) 0,73% (a)	*	(a) (a) (a) (a) (a) (a) (a)	2.63	6 4 4 4 4 0 0 4 4 4 4 0 0 4 4 4 4 4 0	4.28 0.05 0.05 0.05
Anti-block - SIO2 Whitener - TIO2 Inorganic Filler - CaCO3	3.00% (a) 3.00% (a) 32.00% (a)				7 D.G. 7 0.00 0.11 (1	0.04 0.28 0.18
Raw Materials	9600.00F	1,18		2.63		8.15
Formulation: Masterbatch Compounding: Biopplast GF 106/30/W/20 Ecoflex / (Assume) 60% SIOZ Ecoflex / 64% TIO2/BaSO4 Ecoflex / 55% CaCO3	50.3% 8.03% 4.03% 4.03%	2.11 0.21 1.68	(b) 159 (c) 150 (b) 155 (b) 145	7.39 0.69 0,72 5.37	8888	000 000 000 000
Formulation	100.0%	\$ 20		14.17		0.00
Combined film converting process		4.20	000	0.00	980	2.78
Separate converting processes Blowing: Gemin		4.20	as d	3.33	90# O	0.00
Slitting: Gemin	2000		***	29		000
Printing: No	2000			00.0		0,00
Embossing: No			****	0.0		0 0
Sheeting: Associated	2220		***	2.8.2		000
Separate converting processes				7.08		0.00
Cost of Manufacture				23.88		10.93
Markup	360 CE			7.16		3.28
Target Selling Price				31.05		14.21

Notes:

(a) Used for calculating High Commercial Volume cost per 1000; i.e. single compounding step.

(b) Used for calculating Minimum & Current Commercial Volume cost per 1000; ie dual compounding step.

EarthShell Corporation Biodegradable Wrap Model

Check Formulation Calculation

	В	io	W	ra	p	Α
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Biomax 6926		Ecoflex FBX	Anti-block - SiO2	Whitener - TiO2	Inorganic Filler - CaCO3
1	13.40	53.60	3.00	5.00	25.00
2	-3.00	-23.27	-3.00	-5.00	-25.00
3	10.40	30.33	0.00	0.00	0.00

BioWrap G

	Bioplast GF 105/30/W20	A	Anti-block - SiO2	Whitener - TiO2	Inorganic Filler - CaCO3
1	72.00		3.00	3.00	22.00
2	-21.69		-3.00	-3.00	-22.00
3	50.31	0.00	0.00	0.00	0.00

Bioplast GF 105/30/W20

Ecoflex FBX	P	PLA	Slipping Agent	Loxamid	Loxiol
1	0.6601	0.2829	0.0094	0.0031	0.0031
1a	47.5272	20.3688	0.6768	0.2233	0.2233
2	-21.6875				
	25.8397	20.3688	0.6768	0.2233	0.2233

0.	5	0.64		0.55	
Biomax / 50% SiO2	Ecoflex / 64%	TiO2/BaSO4	Ecoflex / 55% CaCO3		Total
0.0	0	0.00		0.00	100.00
6.0	0	7.81		45.45	0.00
6.0	0	7.81		45.45	100.00
0.	6	0.64		0.55	
Ecoflex / (Assume) 60% SiO2	Ecoflex / 64%	TiO2/BaSO4	Ecoflex / 55% CaCO3		Total
0.0	0	0.00		0.00	100.00
5.0	0	4.69		40.00	0.00
5.0	0	4.69		40.00	100.00
K21	Masterbatch w	hite			Total
0.003	1	0.0476			1.00
0.223	3	3.4272			72.00
•	-				-21.69
0.223	3	3.4272	(0.0000	50.31

NOT USED - Matt & Proc Pricing 9/19/2005 - 6:47 PM

EarthShell Corporation Biodegradable Wrap Model Material & Process Pricing

Notes:	Verified with Randy Verified with Randy Verified with Randy	Target price assumes compounding cost included. \$1.20 provided by Simon based upon talks with Dupont 5.80DM/kg up to 8,000 tons; 4.80DM<>>4.60DM/kg up to 30,000 tons	7.50DM/kg for Low and Minimum Commercial = 6.0DM Raw Mat. + 1.5DM Compounding 6.00DM/kg for High Commercial = 4.5DM Raw Mat. + 1.5DM Compounding	Masterbatch compounding costs will remain relatively high without competition	Cocktail' produced at primary, but not blown.		Current Future Given: \$38/hr or \$0,60/min. Assume:150 ffmin or 3600 in/min. Assume: 15"x15" part. Given: \$38/hr or \$0,60/min. Assume:300 ffmin or 3600 in/min. Assume: 15"x15" part.
High Commercial Volume Target	0.09 0.09	1.00	1.27		0:30		
Minimum Commercial Volume Future	0.14 0.99 0.09	1.00	65.	ound 40,000 lbs 1.45 1.50 1.50 1.50 1.50		0.36 0.32 0.32	0.48
Low Volume Current	0.00 0.00	1.20	- \$ per pound	ner PM - \$ per p 1,000 lbs 2.05 1.90 1.90 2.10	ري)	0.36 0.52 0.35	0.18
Description	Inorganics - \$ per pound Talc - SiO2 Whitener - TiO2 Limestone - CaCO2	Resin - \$ per pound Biomax 6926 - DuPont (Rigid) Ecoflex FBX - BASF (Flexible)	Masterbatch Compounding by Biotec	Masterbatch Compounding by Techmer PM - \$ per pound **applies to masterbatch only** 1,000 lbs 40,0 Ecoflex / 55% CaCO3 Ecoflex / 64% TiO2/BaSO4 Ecoflex / (Assume) 60% TiO2 Biomax / 61% CaCO3 Biomax / 51% TiO2/BaSO4 Biomax / 50% SiO2 2.02	Process - \$ per pound Combined in-line (DuPont? BASF	Blowing - \$ per pound Gemini Plastics Transamerica Plastics Polymer Packaging	Casting - \$ per pound Not Considered Slitting - \$ per 1000 Gemini Plastics

Wrap Model - Rev 003 022001 (2)

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Assume: 45" machine or 3 parts wide. So:3600 / 15 = 240 parts/min. So: 240 x 3 = 720 parts/min. So:1.0833 / 720 = \$0.0015/part Given: \$65/hr or \$1.0833/min. Assume:300 ft/min or 3600 in/min. Assume: 15"x15" part. Assume: 45" machine or 3 parts wide. So:3600 / 15 = 240 parts/min. So: 240 x 3 = 720 parts/min. So:1.0833 / 720 = \$0.0015/part	Given: \$125/hr or \$2.0833/min. Assume:300 ft/min or 3600 in/min. Assume: 15"x15" part. Assume: 45" machine or 3 parts wide. So:3600 / 15 = 240 parts/min	So: 240 x 3 = 720 parts/min. So:2.0833 / 720 = \$0.0029/part Given: \$120/hr or \$2.00/min. Assume:300 ft/min or 3600 in/min. Assume: 15"x15" part. Assume: 45" machine or 3 parts wide. So:3600 / 15 = 240 parts/min. So: 240 x 3 = 720 parts/min. So:2.00 / 720 = \$0.0028/part	Given: \$45/hr or \$0.75/min. Assume:300 ft/min or 3600 in/min. Assume: 15"x15" part. Assume: 45" machine or 3 parts wide. So:3600 / 15 = 240 parts/min.	So: 240 x 3 = 720 parts/min. So:0.75 / 720 = \$0.001/part Given: \$37/hr or \$0.6167/min. Assume:300 ft/min or 3600 in/min. Assume: 15"x15" part. Assume: 45" machine or 3 parts wide. So:3600 / 15 = 240 parts/min.	So: 240 x 3 = 720 parts/min. So:0.6167 / 720 = \$0.0009/part Given:\$37/hr or \$0.6167/min. Assume:120 parts/min. So:0.6167 / 120 = \$0.0051/part Sheeting's limiting factor is 'catching' the sheeted wraps as they come off of the machine, i.e. manual limitation	0.05
0.33	2.90	2.80	1.00	0.90	5.10	90.0
0.33	2.90	2.80	1.00	06.0	5.10	0.05
Transamerican Plastics	Printing - \$ per 1000 Transamerican Plastics	Associated Polybag	Embossing - \$ per 1000 Gemini Plastics	Transamerican Plastics	Sheeting - \$ per 1000 Transamerican Plastics	Freight - \$ per pound fob Primary Source

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Earnonell Corporation Biodegradable Wrap Model

BioWrap B, clear, 37 micron

Ecomax 20/80, 5% SiO2, clear, 37 micron 15" x15"

High Commercial Volume Target Price/LB Cost/1000	1.00 0.67 0.97 0.00	0.67	1.00 9.41 0.97 2.62	0.00 0.00	12.03	0.30 4.03	0.00	00.00	00.00	0.00	00.00	16.74	33,47	10.04	
	0.67	0.67	9.41 2.73	1.95	14.09	0.00	4.84	0.18	0.00	0.00	5.10	24.89	39.65	11.90	
Minimum Commercial Volume Future Future \$ \$	1.00		1.00	1.45		00.00	0.36								
333 1	99		<u>a</u> <u>a</u>	<u>@</u>	2000										
mat req'd g/piece	0.31	0.31	4.27	0.61	6.10	6.10	6.10								
Weight Mix ratios Fin.Prod.	(a) (a)		70.0% 20.0%	%¢'01	100.0%	ess	. ***	2222	3333	8888	****	6		30%	
	Raw Materials: Biomax 6926 Ecoflex FBX	Total Raw Materials	Formulation: Biomax 6926 Ecoflex FBX	Masterbatch Compounding: Biomax / 50% SIO2	Total Formulation	Combined film converting process	Separate converting processes Blowing: Gemini	Slitting: Gernini	Printing: No	Embossing: No	Sheeting: Transamerican	Separate converting processes	Cost of Manufacture	Markup	

Notes:
(a) Used for calculating High Commercial Volume cost per 1000; i.e. single compounding step.
(b) Used for calculating Minimum & Current Commercial Volume cost per 1000; ie dual compounding step.

Wrap Model - Rev 003 022001 (2)

Biodegradable Wrap Model EarthShell Corporation

BioWrap C, printed, 25 micron

	Bioplast 105/30/W20 Carl's Jr. print, 25 micron 14" x 14"	5/30/W20 14	20 Carl's Jr 14" × 14"	s Jr. p 4"	rint, 25 I	nicron		
	:			Mir	Minimum Commercial Volume	nmercial ıe	High Commercial Volume	nercial ne
:	Weight Mix ratios Fin.Prod.	mat req'd g/piece	1'd	F	Future Price/LB Cost/100	re Cost/1000 \$	arget Price/LB Co \$	cost/1000 \$
Raw Materials:		(a) (a)	0.00	. (9)	0.00	00.0	00.00	0.00
Total Raw Materials			0.00			0.00		0.00
Formulation: Masterbatch Compounding: Bioplast GF 105/30/W20	*G 001		0.00	999	1.59 0.00 0.00	17.48 0.00 0.00	1.27 0.00 0.00	13.98 0.00 0.00
Total Formulation	100.0%		200			17.48		13.98
Combined film converting process	cess		5.00		0.00	0.00	0:30	3.31
Separate converting processes Blowing: Cemin	v e		5.00		0.36	3.97	0.00	0.00
Slitting: (Gerrint						0.18		0.00
Printing: Na						0.00		0.00
Embossing: No						0.00		0.00
Sheeting: Transametican						5.10		0.00
Separate converting processes	Se					26.72		17.29
Cost of Manufacture						44.20		34.58
Markup	300	****				13.26		10.37
Target Selling Price						57.46		44.95

Notes: (a) Used for calculating High Commercial Volume cost per 1000; i.e. single compounding step. (b) Used for calculating Minimum & Current Commercial Volume cost per 1000; ie dual compounding step.

EXHIBIT C

John M. Guynn

From:

Randy Smith [rsmith@earthshell.com]

Sent:

Saturday, September 17, 2005 6:09 PM

To:

John M. Guynn

Subject:

FW: UPDATE: Wrap Model 005 Attachments: Wrap Model - Rev 005 040501.xls

John:

Please let me know if you need any more information. There is a lot more.

RAS

From: Matt Loos

Sent: Friday, April 06, 2001 10:05 AM

To: Donna Balinkie; John Nevling; Randy Smith; Kishan Khemani

Cc: Matt Loos; Scott Houston

Subject: UPDATE: Wrap Model 005

Folks,

Yesterday afternoon, Simon requested that I insert an additional tab to reflect the economics of substituting PLA for Biomax, using the Wrap L Biomax/Ecoflex formulation.

I would appreciate your review and comments.

Thank you,

Matt

EarthShell Corporation Biodegradable Wrap Model

Version changes listed by date (most recent at top)

Color Key

Assumptions link/Input
Linked to another tab
Calculated
Drives a link to a tab

Light Yellow

Turquoise (Color Scheme just under Turquoise)
Lavander (Color Scheme just to the left of Lavender)
Light Green

Version 005 04-05-01 - Matt Loos

- 1- Added additional tab to reflect replacing Ecomax with Eastar
- 2- Updated General Assumptions for Eastar and new tab
- 3- Input notes regarding frieght and duty assumptions on Ecoflex
- 4- Updated Exchange rates
- 5- Added additional tab to reflect replacing Biomax with PLA
- 6- Updated General Assumption for PLA and new tab
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Version 004 03-09-01 - Matt Loos

Version 003 02-20-01 - Matt Loos

Version 002 11-27-00 - Matt Loos

Version 001 11-13-00 - Matt Loos

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Version 000 11-07-00 - Matt Loos

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Biodegradable Wrap Model EarthShell Corporation senss

1- What about vendor effeciencies? What are the Throughput assumptions.2- Seek vendors that allow Blowing, Slitting, Printing & Winding as one process.

3- At this point, none of these steps are optimized
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Distribution - Internal Review - 02/28/01 - integral to wrap team

A) Business Plan - Simon

- Bagkraft / Bourroughs

- Apply technology / single laminate material

B) Blowing, Printing, Sheeting, Slitting to \$0.30 per pound - Randy

- requires formula to be 'locked-in'

- Tranamerican blowing capacity is 4500MT/year, OR 1/3 of printing capacity

C) Discussion with Dupont and BASF for 'cocktail' - Simon (Donna)

- Compounding in-line at the source

Comparison Summary with Commercial Volume Pricing Biodegradable Wrap Model EarthShell Corporation

PRODUCT	MATERIAL	BASIS WT (gm/sqM)	WRAP WT (gm)	WRAP SIZE	Avg \$/sqM	\$/LB	Avg \$/1000
Current				•			
Famous/Big 4-Way	20#/24# Plastawrap	39.5	4.6	14 1/4"x13"	2.62	1.22	12.31
Western/Super 4-Way	20#/24# Plastawrap	39.5	5.6	15"x15"	2.57	1.20	14.70
Special/Burger Promo	20#/24# Plastawrap	39.5	5.6	15"x15"	2.62	1.20	14.99
Crispy Chickn Paper 4-Way	20#/24# Plastawrap	39.5	5.6	15"x15"	2.62	1.14	14.97
Chicken 4 Way Paper	20#/24# Plastawrap	39.5	4.5	13 1/2"x13"	2.86	1.18	11.82
Hamb/Chsbrgr/Fish/Promo	15#/18# Plastawrap			12 1/2"x13"			7.63
Sunrise/Burrito Foil	.00025/14# Paper (Foil)	(t		10 1/2"x 11"			11.92
Typical High Quality Burger Wrap w/ Graphic	20#/24# Plastawrap	39.5	5.6	15"×15"	2.62	1.20	14.99
<u>Proposed</u> Sandwich Wrap A - Biomax/Ecoflex, printed, 30 micron	See Wrap A tab		6.1	15" × 15"	3.18	1.35	18.18
Sandwich Wrap L - Biomax/Eastar - 50 micron	See Wrap L-BiomaxEastar tab	ıstar tab	5.1	15" x 15"	2.94	1.50	16.79
Sandwich Wrap L - PLA/Ecoflex - 50 micron	See Wrap L-PLAEcoflex tab	ex tab	5.1	15"×15"	2.54	1.29	14.50
Sandwich Wrap L - Biomax/Ecoflex - 50 micron	See Wrap L-BiomaxEcoflex tab	oflex tab	5.1	15" × 15"	2.54	1.29	14.50
Notes: Quick White (Collar)	16#/FC807			12"x12"			4.17
Wrap Model - Rev 005 040501 (2)	-					6	Summary 9/19/2005 - 6:48 PM

Biodegradable Wrap Model Assumptions:

Assumption

Value Units

Detail Description

Assumption Confidence

Open items and assignments

MODEL DESCRIPTION

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Review 4 different Wrap formulations 2 formulations (A, L-BiomaxEcoflex) based upon Ecoflex/Biomax 1 formulation (L-BiomaxEastar) based upon Eastar MW/Biomax

1 formulation (L-PLAEcoflex) based upon

Ecoflex/PLA

II. PRODUCT CONFIGURATION

Econtax 20/80, 3% SIG2, 5% TIG2, 25% OACCZ filled, white printed 4 colors, 30 milcon			
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w u	50% Bronzer - 4026, 15% Ecoflex (35% Filler - ES4338	50% Siomax - 4026, 15% Easter MW / 35% Filler - ES4338	50% FLA, 15% Ecoffex / 35% Filler - ES4335
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p.ABismax	p.LBior	or.Be	H-To
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√rap A - Biomax	Vrap L - Bior	vrap L - Bio	Je - Jason
V/тар. А Вютах	Wrap L. Bior	Wrap L - Bio	Wrap L - PL
h Wrap A Вютах	h Wrap LBior	n Wrap L - Bio	n Wrap L PL
ich Wrap A Bismax	ich Wrap LBior	oh Vyrap L - Bio	ch Wrap L FL
wich Wrap A Вютах	wich Wrap L - Bior	wich Wrap L+ Bio	wich Wrap L PL
dwich Wrap A - Biomax	dwich Wrap L - Bior	dwieb Wrap L - Be	dwich Wrap I PL
вламісь Уутар А Візтах	andwich Wrap LBior	andwich Wrap L - Bio	andwich Wrap L - PL
Sandwich Wrap A - Bornax	Sandwich Wirap L Bior	Sandwich Wrap L - Ble	Sandwich Wrap L - PL
Sandwich Wrap A BlomawEcoffex, printed, 30 micron	Sandwich Witali LBiomaxEcollex50 micron	Sandwich Wrap L. BiomavEaster. 50 micron	Sandwich Wrap L FLA/Ecofes 50 micron

III. PRODUCT FORMULATION (Weight mix ratios)

All formulations (weight mix ratios) are controlled on the respective Wrap presentation tabs Wrap thickness (microns) is related to weight, but model drives from weight (grams) only.

Bioplast GF 105/30/W20

Ecoflex FBX
PLA - Germany
Slipping Agent
Loxamid
Loxiol
K21
Masterbatch white

% of Total Bioplast GF 105/30/W20 % of Total Bioplast GF 105/30/W20 % of Total Bioplast GF 105/30/W20 % of Total Slipping Agent % of Total Slipping Agent % of Total Slipping Agent % of Total Bioplast GF 105/30/W20

> 33 33 34 33 33 34 44 33 34 47 55 47

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Sandwich Wrap A - Biomax/Ecoflex, printed, 30 micron

Total Wrap Weight Biomax 6926

General Assumptions 9/19/2005 - 6:48 PM

6.10 grams

% of Biomax + Ecoflex

5.4grams theoretical weight - Randy @ 02/23/01 5.1g current weight - Randy @ 02/23/01 5.83 without ink weight - Randy @ 02/23/01 Wrap Model - Rev 005 040501 (2) N:\\models\Polarcup EarthShel\\Clamshel\\

Biodegradable Wrap Model Assumptions:

Detail Description % of Biomax + Ecoflex % of Total Wrap Weight % of Total Wrap Weight % of Total Wrap Weight	% of Total Wrap Weight % of Total Wrap Weight % of Total Wrap Weight % of Total Wrap Weight % of Total Wrap Weight	% of Total Wrap Weight % of Total Wrap Weight % of Total Wrap Weight % of Total Wrap Weight % of Total Wrap Weight	% of Total Wrap Weight % of Total Wrap Weight % of Total Wrap Weight % of Total Wrap Weight % of Total Wrap Weight
<u>Value</u> 2009. % 3:60%. % 5:0%. % 25:0%. %	5.19 grams 50% % 15% % 35% % 50% %	5.10 grams 5.0% % 15% % 35% % 50% %	50% % 50% % 15% % 35% % 50% %
Assumption Ecoflex FBX Talc - SIO2 Whitener - TIO2 Limestone - CaCO2	Sandwich Wrap L - Biomax/Ecoflex - 50 micron Total Wrap Weight Raw Materials: Blomax 6926 Ecoflex FBX Filler - Assume CaCO2 Formulation: Biomax 6926 PaperMatch ES4338	Sandwich Wrap L - Biomax/Eastar - 50 micron Total Wrap Weight Raw Materials: Biomax 6926 Eastar MW - H Filler - Assume CaCO2 Formulation: Biomax 6926 PaperMatch ES4338	Sandwich Wrap L - PLA/Ecoflex - 50 micron Total Wrap Weight Raw Materials: PLA - Hycail B.V. Ecoflex FBX Filler - Assume CaCO2 Formulation: PLA - Hycail B.V. PaperMatch ES4338

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Open items and assignments

Assumption Confidence

95% 95% 95%

Randy verified price Randy verified price Randy verified price

0.14 \$/lb. 0.89 \$/lb. 0.09 \$/lb.

0 to 10

Low Volume Inorganics Anti-block - SiO2 Whitener - TiO2 Inorganic Filler - CaCO3

RAW MATERIALS PRICING (FOB vendor)

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Product design still not finalized.

all prices are FOB Converter

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General Assumptions 9/19/2005 - 6:48 PM

Resin

Biodegradable Wrap Model Assumptions:

Assumption	<u>Value</u> Units	<u>Detail Description</u>	Assumption Confidence	Open items and assimments
Biomax 4026 - DuPont (Rigid) Ecoflex FBX - BASF (Flexible) Ecoflex FBX - BASF (Flexible)	\$ 1.18 \$/lb. 5.80 DM/kg \$ 1.20 \$/lb.	id by	20%	
Eastar MW • H	\$ 2.90 \$/Ib.	High Grade - Provided by Kishan. Assumes 'delivered price' Low Grade - Provided by Kishan. Assumes 'delivered price'	%06 %06	
PLA - Hycail B.V. (Rigid)	.5 4.00 \$.	Provided by Kishan - verbal quote from Bill Kelly. Hycail U.S. prices not yet available		
Masterbatch Compounding by A. Schulman ES4228 % Filler - Assume CaCO3	nan 5.755 \$/lb. 7094	Proprietary - A.Schulman Inc. % of respective Masterbatch	Randy	
Masterbatch Compounding by Biotec Bioplast GF 105/30/W20 Bioplast GF 105/30/W20	\$ 7.50 DM/kg	Biotec Sales price = 6.22DM Raw Mat. + 1.28DM Compounding	95%	
PLA - Germany PLA - Germany Loxamid (Slipping Agent) Loxamid (Slipping Agent)	643 DM/kg 4 37 \$/lb. 11 80 DM/kg 5 245 \$/lb.	Provided by H.Schmldt - 02/22/01 Provided by H.Schmidt - 02/22/01		
Loxiol (Slipping Agent) Loxiol (Slipping Agent) K21 (Slipping Agent) K21 (Slipping Agent)	5.35 DM/kg 11.15 \$/Ib. 11.49 DM/kg 5 \$725 \$/Ib.	Provided by H.Schmidt - 02/22/01 Provided by H.Schmidt - 02/22/01		
Masterbatch white Masterbatch white	B.50 DM/kg \$ 1.97 \$/lb.	Provided by H.Schmidt - 02/22/01	BASF Pro TiO2 (60° most likel	BASF Proprietary composition; Consists mostly of TiO2 (60%??) and Ecoflex (40%??), but there is most likely other trace additives.
Bioplast GF 105/30/W20 Ecoffex FBX PLA Slipping Agent Loxamid	\$ 1.290 \$/lb. \$ 0.794 \$/lb. \$ 0.339 \$/lb. \$ 0.039 \$/lb.	Derived Total raw material cost excluding compounding cost		
Loxiol K21 Masterbatch white	0.003 0.007 0.080			

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Biodegradable Wrap Model Assumptions:

Open items and assignments	Masterbatch compounding costs will remain relatively high without competition											Converter is not yet identified Dupont will not convert.	This process step not ontimized			This process step not optimized												
Assumption Confidence		%56	ò	%c 8	95%	!	%26	i	800	95%																		
Detail Description		Kishan Memo - 11/06/00	% of respective Masterbatch Kishan Memo - 11/06/00	% of respective Masterbatch	Kishan Memo - 11/06/00	% of respective Masterbatch	Kishan Memo - 11/06/00	% of respective Masterbatch Kishan Memo _ 11/06/00	% of respective Masterbatch	Kishan Memo - 11/06/00	% of respective Masterbatch	Blow, Slit, (Embosse), Print & Sheet	Integral to in-line process			integral to in-line process		Represents speed of slowest process in-line		Assume part no greater than 15" x 15"					Assume part no greater than 15" x 15"			
Units	1,000 lbs	85 \$/1b.	06 s/lb.		30 \$/lb.			10 S/lb		\$/\b.	***	\$/Ib.	;	936 \$/lb. 952 \$/lb. 935 \$/lb.			30 \$/hour	fVmin	:E	r Parte	parts/min	\$/part	7,10 4 /\$	ft/min	≘.≘	parts parts/min	parts/min	\$/part
Value		20 C U U	90 CF	640%	36.6	60 de	0h	S 210	430.09	\$ 0.2	60 Oc	æ		8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			\$ 35.00	150.0	0.55	0.00	1000 1000	1 G	8. CCAAA	0081	2 to 10 to 1	72.5	2 G C C C C C C C C C C C C C C C C C C	70500 O
Assumption	Masterbatch Compounding by Techmer PM	CaCO3	Ecoflex / 64% TiO2/BaSO4	% TiO2/BaSO4	Ecoflex / (Assume) 60% SiO2	% IIOZ Biomax / 61% Cacco3	% CaCO3	Biomax / 53% TiO2/BaSO4	% TiO2/BaSO4	Biomax / 50% SiO2 % ciO3	In-line Process	Combined in-line	Blowing Blowing Station	Transamerican Plastics Polymer Packaging	Sitting	Gemini Plastics	Machine/Labor rate	Machine speed	Machine width	rat width Parts wide	Parts per minute (single width) Parts per minute on given machine	Cost per part	Transamerican Plastics Machine/Labor rate	Machine speed	Part width	Parts wide Parts per minute (single width)	Parts per minute on given machine	cost per part

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This process step not optimized

Integral to in-line process

General Assumptions 9/19/2005 - 6:48 PM

Printing

Wrap Model - Rev 005 040501 (2) N:\\models\Polarcup EarthShell\Clamshell\

Wrap Model - Rev 005 040501 (2) N:\\models\Polarcup EarthShel\\Clamshel\\

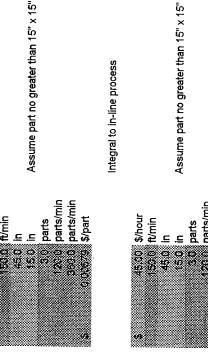
Biodegradable Wrap Model EarthShell Corporation Assumptions:

<u>Value</u> <u>Units</u>	\$ 120.00 \$/hour	i 033.	30 parts (200 parts/min	0.095	\$/part	\$ 1.25.00 \$/hour	150.0 ft/min	HS.D. In	150 in	30 parts	1200 parts/min		6
Assumption	Associated Polybag Machine/Labor rate Machine speed	Machine width Part width	Parts wide Parts per minute (single width)	Parts per minute on given machine	Cost per part	Transamerican Plastics Machine/Labor rate	Machine speed	Machine width	Part width	Parts wide	Parts per minute (single width)	Parts per minute on given machine	Coet nor nort

30 \$/hour D ft/min	_	_	arts	arts/min	arts/min	/part
\$ E	- 0	- 08	9	0.00	0.098	\$ 5.50
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no greater than 15" x 15"

	Assume part					
드	. <u>E</u>	parts	parts/min	gparts/min	\$/part	
450	15.0	0	000	D 09E	0.000	•



Machine/Labor rate

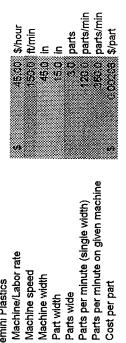
Embossing Gemini Plastics

Machine speed

Machine width

Parts wide Part width

This process step not optimized



\$ 37.00 \$/hour	30. parts
(\$0.0 ft/min	120.0 parts/min
45.0 in	360.0 parts/min
\$5.0 in	\$ 0.00177 \$/part
Machine/Labor rate	Parts wide
Machine speed	Parts per minute (single width)
Machine width	Parts per minute on given machine
Part width	Cost per part

Transamerican Plastics

Cost per part

Assume part no greater than 15" x 15"

\$/hour ft/min	450 in	parts parts/min	parts/min	\$/part
009) 120 0	0.64 0.00	0.6	360.0	
A				A

Not part of in-line process	
	\$ 35.50 \$/hour 63.3 fVmin 45.0 in

Machine/Labor rate

Associated

Sheeting

Machine speed

Machine width

General Assumptions 9/19/2005 - 6:48 PM

Assumption	Confidence

Detail Description

Assume part no greater than 15" x 15"

assignments
and
items
Open
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This process step not optimized

Biodegradable Wrap Model ASS

<u>Value</u> <u>Units</u> 15:0 in 30 parts	Detail Description Assume part no greater than 15" x 15"	Assumption Confidence	Open items and assignments	
66.6 parts/min 199.9 parts/min	100 ppm per lane; 2 lanes	ω	Specific Sheeter equipment exists, so that the Bagger would not need to be modified	
		•		
\$ 45.90 \$/hour 50.00 f/min 45.00 in 15.00 in 3.00 parts 40.00 parts/min	Assume part no greater than 15" x 15"			
1200 parts/min \$ 0,00514 \$/part	Sheeting's limiting factor is 'catching' the sheeted wraps as they come off of the machine, i.e. manual limitation			
	all prices are FOB Converter		Product design still not finalized.	
\$ 0.144 \$/lb. \$ 0.599 \$/lb. \$ 0.009 \$/lb.	Randy verified price Randy verified price Randy verified price	95% 95% 95%		
\$ 1,800 \$/lb.	\$1.00 provided by Simon based upon perceived economies with volume	10%		
4.80 DM/kg \$\$\$	Provided by H.Schmidt based upon general talks with BASF; up to 30,000MT Assumes 'delivered price'			
.dl/\$ c0.5	High Grade - Provided by Kishan. Assumes 'delivered price'	%06		
\$ 1.63 \$/lb.	Low Grade - Provided by Kishan. Assumes 'delivered price'	%06		
\$/lb.	Provided by Kishan - verbal quote from Bill Kelly. Hyoail U.S. prices not yet available			
Masterbatch Compounding by A. Schulman ES4228 % Filler - Assume CaCO3	Proprietary - A.Schulman Inc. % of respective Masterbatch	_	Randy	
	W		Wrap Model - Rev 005 0400 N:\\models\Polarcup EarthShell\Cla	₫ <u>ë</u>
	* \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Value Units Assume part no grants \$ 0.00.20. \$/parts/min Assume part no grants/min \$ 0.00.20. \$/lb Assume part no grants/min \$ 0.00.20. \$/lb Assume verified price/removed economis \$ 0.00.20. \$/lb Assume verified price/removed economis \$ 1.00. \$/lb Assume verified price/removed economis <t< td=""><td>Assume part to greater than 15" x 15" parts in Assume part to greater than 15" x 15" gents in Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for garts/min Assumes gents/min Assumes ge</td><td>Value Units Detail Description Assume part no greater than 15" x 15" Assumption Open life 65 parts/min 100 parts 100 ppm per lane; 2 lanes Specific Sheeler e. Specific Sheeler e. 55 parts/min 55 parts 100 ppm per lane; 2 lanes Specific Sheeler e. 55 parts/min 55 parts/min Assume part no greater than 15" x 15" Product design still sheeling's limiting factor is catching the sheeled waspa as they come off of the machine, i.e. manual limitation Specific Sheeler e. 50 parts/min Sheeling's limiting factor is catching the sheeled waspa as they come off of the machine, i.e. manual limitation 95% Product design still acthine i.e. manual limitation 5 parts/min Sheeling's limiting factor is catching the machine i.e. manual limitation 10% Product design still acthine i.e. manual limitation 10% 6 parts/min Sheeling's limiting factor is catching the machine i.e. manual limitation 10% Product design still acthine i.e. manual limitation 10% 6 parts/min Sheeling's limiting factor is catching the machine i.e. manual limitation 10% Product design still acthine i.e. manual limitation 6 parts/min Sheeling's limiting factor is catching the machine i.e. manual limitation 10% Pro</td></t<>	Assume part to greater than 15" x 15" parts in Assume part to greater than 15" x 15" gents in Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for parts/min Assume part to greater than 15" x 15" for garts/min Assumes gents/min Assumes ge	Value Units Detail Description Assume part no greater than 15" x 15" Assumption Open life 65 parts/min 100 parts 100 ppm per lane; 2 lanes Specific Sheeler e. Specific Sheeler e. 55 parts/min 55 parts 100 ppm per lane; 2 lanes Specific Sheeler e. 55 parts/min 55 parts/min Assume part no greater than 15" x 15" Product design still sheeling's limiting factor is catching the sheeled waspa as they come off of the machine, i.e. manual limitation Specific Sheeler e. 50 parts/min Sheeling's limiting factor is catching the sheeled waspa as they come off of the machine, i.e. manual limitation 95% Product design still acthine i.e. manual limitation 5 parts/min Sheeling's limiting factor is catching the machine i.e. manual limitation 10% Product design still acthine i.e. manual limitation 10% 6 parts/min Sheeling's limiting factor is catching the machine i.e. manual limitation 10% Product design still acthine i.e. manual limitation 10% 6 parts/min Sheeling's limiting factor is catching the machine i.e. manual limitation 10% Product design still acthine i.e. manual limitation 6 parts/min Sheeling's limiting factor is catching the machine i.e. manual limitation 10% Pro

Biodegradable Wrap Model Assumptions:

tion <u>Open items and assignments</u>		Can Biotec compound this, or always 3rd pty sourced?	Masterbatch compounding costs will remain relatively high without competition	Converter is not yet identified Dupont will not convert. This process step not optimized
Assumption Confidence	%56	·	22.2% % % % % % % % % % % % % % % % % %	
<u>Detail Description</u>	Biotec Sales price = 6.50DM Raw Mat. + 1.5DM Compounding	Provided by H.Schmidt - 02/22/01	Derived Total raw material cost excluding compounding cost Kishan Memo - 11/06/00	Blow, Slit, (Embosse), Print & Sheet Integral to In-line process
Units	DM/kg \$/lb.	SAID. SAID. SAID. SAID. SAID. SAID. SAID.	\$/Ib. \$/Ib. \$/Ib. \$/Ib. \$/Ib. \$/Ib. \$/Ib. \$/Ib. \$/Ib. \$/Ib. \$/Ib. \$/Ib. \$/Ib. \$/Ib.	\$/Ib. \$/Ib. \$/Ib. \$/Ib.
Value	7.50 DM/N	\$ 1.57 \$/Ib. \$ 1.80 DM/I \$ 2.45 \$/Ib. \$ 5.55 DM/I \$ 1.11 49 DM/I \$ 5.55 SM. \$ 5.60 DM/I	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	\$ 5/1b. \$ 6.7b. \$ 7/1b. \$ 5/1b. \$ 5/1b
Assumption	Masterbatch Compounding by Biotec Bioplast GF 105/30 (Wrap) Bioplast GF 105/30 (Wrap)	PLA - Germany PLA - Germany PLA - Germany Loxamid (Slipping Agent) Loxiol (Slipping Agent) Loxiol (Slipping Agent) Loxiol (Slipping Agent) K21 (Slipping Agent) K21 (Slipping Agent) Masterbatch white	Bioplast GF 105/30/W20 Ecoflex FBX PLA Slipping Agent Loxiol K21 Masterbatch white Corflex / 55% CaCO3 Ecoflex / 64% TiO2/BaSO4 Ecoflex / 61% CaCO3 Biomax / 53% TiO2/BaSO4 Biomax / 53% TiO2/BaSO4 Biomax / 50% SiO2	In-line Process Combined in-line Blowing Gemini Plastics Transamerican Plastics Polymer Packaging

General Assumptions 9/19/2005 - 6:48 PM

Biodegradable Wrap Model Assumptions:

Assumption <u>Open items and assignments</u>	This process step not optimized Rate for higher volumes unknown. Assume	as low volumes	Assumes improvement in machine speeds		Rate for higher volumes unknown. Assume same as low volumes Assumes improvement in machine speeds		This process step not optimized	Rate for higher volumes unknown. Assume same as low volumes Assumes improvement in machine speeds	Rate for higher volumes unknown. Assume same as low volumes Assumes improvement in machine speeds
Assu			<u>o</u>						
<u>Detail Description</u>	Integral to in-line process		Represents speed of slowest process in-line Assume part no greater than 15" x 15"			Assume part no greater than 15" x 15"	Integral to in-line process	Assume part no greater than 15" x 15"	Assume part no greater than 15" x 15"
Units		hour	tvmin o in o in parts	urts/min part	hour min	id in parts of parts/min parts/min \$0 \$/part		60 \$/hour 60 ft/min 50 in 60 in 80 parts/min 90 parts/min 78 \$/part	\$/hour ft/min in parts parts/min \$/part
Value		\$ 35.00 \$/hour		2 F80000	\$ 65.00 \$/ 300 tv 45.0 in	n on on one of one		\$ 120.00 \$/hour 300.0 f/min 45.0 in 15.0 in 3.0 parts 720.0 parts/m 720.0 parts/m \$ 5/part	\$ 125.80 \$/hour 306.0 ft/min 45.0 in 15.0 in 240.0 parts/ft/20.0 parts/f
sumptions: Assumption	Slitting Gernini Plastics	Machine/Labor rate	Machine speed Machine width Part width Parts wide Parts ber minute (single width)	Parts per minute on given machine Cost per part	Machine/Labor rate Machine speed Machine width	Part width Parts wide Parts per minute (single width) Parts per minute on given machine Cost per part	Printing Associated Polybag	Machine/Labor rate Machine speed Machine width Part width Parts wide Parts per minute (single width) Parts per minute on given machine Cost per part	Transamerican Plastics Machine/Labor rate Machine speed Machine width Part width Parts wide Parts per minute (single width) Parts per minute on given machine Cost per part

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General Assumptions 9/19/2005 - 6:48 PM

Biodegradable Wrap Model Assumptions:

Assumption Onen Home and accidences	This proce	Rate for higher volumes unknown. Assume same as low volumes Assumes improvement in machine speeds	Rate for higher volumes unknown. Assume same as low volumes Assumes improvement in machine speeds	This process step not optimized		Specific Sheeter equipment exists, so that the Bagger would not need to be modified	Rate for higher volumes unknown. Assume same as low volumes
Datail Description	Integral to in-line process	Assume part no greater than 15" x 15"	Assume part no greater than 15" x 15"	Not part of in-line process	Assume part no greater than 15" x 15"	100 ppm per lane; 2 lanes	Assume part no greater than 15" x 15"
Value		\$ 45.80 \$/hour 20.00 ft/min 45.9 in 15.9 in 15.9 in 7.20 parts 7.20 parts/min 7.20 parts/min \$ 5.903.64 \$/part	\$ 37.00 \$/hour 100.0 \$/hour 100	\$ 35.00 \$/hour	83.3 f/min 45.0 in 15.0 in 30 parts 66.8 parts/min	199.9 parts/min \$ \$/part	\$ 37.00 \$/hour 50.0 f/min 45.0 in 15.0 in 15.0 in 46.0 parts
<u>mptions:</u>	Embossing	Gemini Plastics Machine/Labor rate Machine speed Machine width Part width Parts wide Parts per minute (single width) Parts per minute on given machine Cost per part	Transamerican Plastics Machine/Labor rate Machine speed Machine width Part width Parts wide Parts per minute (single width) Parts per minute on given machine Cost per part	Sheeting Associated Machine/Labor rate	Machine speed Machine width Part width Parts wide Parts per minute (single width)	Parts per minute on given machine Cost per part	Transamerican Plastics Machine/Labor rate Machine speed Machine width Part width Parts wide Parts wide

Biodegradable Wrap Model **Assumption**

2	

en items and assignments

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Assumption	<u>Value</u> <u>Units</u>	<u>Detail Description</u> Sheeting's limiting factor is 'catching' the	Assumption Confidence	Open items and assign
Parts per minute on given machine Cost per part	120.0 parts/min \$ \$ part			
High Commercial Volume		all prices are FOB Converter		Product design still not finalized.
Anti-block - SiO2 Whitener - TiO2 Inorganic Filler - CaCO3	\$ 0.14 \$/lb. \$ 0.39 \$/lb. \$ \$/lb.	Randy verified price Randy verified price Randy verified price	95% 95% 95%	
Resin		61 On provided by Cimon boood upon		
Biomax 4026 - DuPont (Rigid)	\$. 1.00 \$/lb.	perceived economies with volume	10%	
Ecoflex FBX - BASF (Flexible) Ecoflex FBX - BASF (Flexible)	4-50 DM/kg \$ 0,95 \$/Ib.	Provided by H.Schmidt based upon general talks with BASF; up to 30,000MT Assumes 'delivered price'		
Eastar MW - H	\$ 2.900 \$/lb.	High Grade - Provided by Kishan. Assumes 'delivered price'	%06	
Eastar MW - L	\$ 1.83 \$/lb.	Low Grade - Provided by Kishan. Assumes 'delivered price'	%06	
PLA - Hycail B.V. (Rigid)	\$ 4,00 \$/lb.	Provided by Kishan - verbal quote from Bill Kelly. Hyoail U.S. prioes not yet available		
Masterbatch Compounding by A. Schulman ES4228 % Filler - Assume CaCO3	\$.11p.	Proprietary - A.Schulman Inc. % of respective Masterbatch		Randy

Biotec Sales price = 4.50DM Raw Mat. +	1.5DM Compounding	Provided by H.Schmidt - 02/22/01				
	6:50 DM/kg \$ 1.24 \$/lb.	6.53 DM/kg	11 80 DM/kg	6.35 DM/kg	11.48 DM/kg 2.38 \$/lb.	
	Bioplast GF 105/30 (Wrap) Bioplast GF 105/30 (Wrap)	PLA - Germany PLA - Germany	Loxamid (Slipping Agent)	Loxiol (Slipping Agent)	K21 (Slipping Agent) K21 (Slipping Agent)	, , ,

Masterbatch Compounding by Biotec

1.5 1.5	Pro	Pro	Pro	Pro
DM/kg \$/fb.	DM/kg	DM/kg	DM/kg	a/ID. \$/Ib.
0 0 0 7,			10 ·	
e	6	,	a e	6 6

02/22/01	
Schmidt -	
ed by H.	

General Assumptions 9/19/2005 - 6:48 PM

Wrap Model - Rev 005 040501 (2) N:\\models\Polarcup EarthShell\Clamshell

Biodegradable Wrap Model Assumptions:

Assumption	<u>Value</u> <u>Units</u>	<u>Detail Description</u>	Assumption Confidence
Masterbatch white Masterbatch white	9-kib DM/kg \$.87 \$/lb.	Provided by H.Schmidt - 02/22/01	
Bioplast GF 105/30/N/20 Ecoflex FBX PLA Slipping Agent Loxamid Loxiol K21 Masterbatch white	5 (1.5.2% \$/10. 5 (1.5.2% \$/10. 6 (2.5% \$/10. 5 (1.0% \$/10. 6 (1.0% \$/10. 6 (1.0% \$/10. 6 (1.0% \$/10. 6 (1.0% \$/10. 6 (1.0% \$/10.	Derived Total raw material cost excluding compounding cost	

Open Items and assignments
Can Biotec compound this, or always 3rd pty

Masterbatch compounding costs will remain

relatively high without competition

Masterbatch Compounding by Techmer PM Ecoflex / 55% CaCO3 Ecoflex / 64% TiO2/BaSO4 Ecoflex / (Assume) 60% TiO2 Biomax / 61% CaCO3 Biomax / 53% TiO2/BaSO4 Biomax / 50% SiO2	40000 lbs 5 \$/lb. 5 \$/lb. 5 \$/lb. 5 \$/lb. 5 \$/lb.	Assumes cocktail produced at primary Assumes cocktail produced at primary
In-line Process		
Combined in-line	\$ C130 \$/ID	Blow, Slit, (Embosse), Print & Sheet
Blowing Gemini Plastics Transamerican Plastics Polymer Packaging	\$ \$/lb. \$ \$/lb. \$ \$/lb.	Integral to in-line process In-line Process precludes this cost In-line Process precludes this cost In-line Process precludes this cost

\$/Ib. \$/Ib. \$/Ib. \$/Ib.	Assumes cocktail produced at primary Assumes cocktail produced at primary Assumes cocktail produced at primary Assumes cocktail produced at primary Assumes cocktail produced at primary
.dl/\$ 05:0	Blow, Silt, (Embosse), Print & Sheet
. \$/lb. . \$/lb.	Integral to in-line process In-line Process precludes this cost In-line Process precludes this cost In-line Process precludes this cost

Integral to in-line process	our In-line Process precludes this cost	in Represents speed of slowest process in-line	Assume part no greater than 15" x 15"	s/min s/min irt
	\$/hour	300.0 ft/min 45.0 in	150 m	7.45.0 parts/min 7.25.0 parts/min \$/part
Semini Plastics	Machine/Labor rate	Machine speed Machine width	Part width Parts wide	Parts per minute (single width) Parts per minute on given machine Cost per part

Gemini Plastics

Converter is not yet identified Dupont will not convert. This process step not optimized

This process step not optimized Rate for higher volumes unknown. Assume as low volumes

Assumes improvement in machine speeds

Transamerican Plastics

General Assumptions 9/19/2005 - 6:48 PM

Biodegradable Wrap Model Assumptions:

Assumption

Parts per minute on given machine Parts per minute (single width) Machine/Labor rate Machine speed Machine width Cost per part Parts wide Part width

Associated Polybag

Parts per minute on given machine Parts per minute (single width) Machine/Labor rate Machine speed Machine width Cost per part Parts wide Part width

Transamerican Plastics

Parts per minute on given machine Parts per minute (single width) Machine/Labor rate Machine speed Machine width Cost per part Parts wide Part width

Embossing Gemini Plastics

Parts per minute on given machine Parts per minute (single width) Machine/Labor rate Machine speed Machine width Cost per part Parts wide Part width

Transamerican Plastics

General Assumptions 9/19/2005 - 6:48 PM

Detail Description

Units

Value

\$/hour

f/min

Assumption Confidence

Rate for higher volumes unknown. Assume same

Assumes improvement in machine speeds

as low volumes

in-line Process precludes this cost

Assume part no greater than 15" x 15"

parts/min parts/min

parts

\$/part

Integral to in-line process

In-line Process precludes this cost

\$/hour

ft/min

_=

Rate for higher volumes unknown. Assume same

This process step not optimized

Assumes improvement in machine speeds

as low volumes

Assume part no greater than 15" \times 15"

parts/min

parts

parts/min

\$/part

\$/hour

f/min

in-line Process precludes this cost

Assume part no greater than 15" x 15"

parts/min

parts

parts/min

\$/part

Assumes improvement in machine speeds

Rate for higher volumes unknown. Assume same as low volumes

integral to in-line process

In-line Process precludes this cost

\$/hour f/min Assume part no greater than 15" x 15"

parts/min parts/min

9 Q 0 Q

\$/part

parts

This process step not optimized

Rate for higher volumes unknown. Assume same Assumes improvement in machine speeds as low volumes

EarthShell Corporation

Biodegradable Wrap Model Assumptions

Assumption

Parts per minute on given machine Parts per minute (single width) Machine/Labor rate Machine speed Machine width Cost per part Part width Parts wide

Associated Sheeting

Machine/Labor rate Machine speed

Machine width Part width

Parts per minute on given machine Parts per minute (single width) Parts wide

Cost per part

parts/min parts/min

\$/part

parts

0 63

Transamerican Plastics

Parts per minute (single width) Machine/Labor rate Machine speed Machine width Parts wide Part width

Parts per minute on given machine Cost per part

>

Germany to Baltimore - 40' Container Between converters (Truck) Customs Entry Ocean Freight

Assumption Confidence

Detail Description

Units

Value

\$/hour

t/min

Rate for higher volumes unknown. Assume same

Open items and assignments

Assumes improvement in machine speeds

as low volumes

in-line Process precludes this cost

Assume part no greater than 15" x 15"

parts/min parts/min

parts

\$/part

Not part of in-line process

Assume part no greater than 15" x 15"

f/min

This process step not optimized

Rate for higher volumes unknown. Assume same

as low volumes

Sheeting's limiting factor is 'catching' the

parts/min

parts

000

sheeted wraps as they come off of the

machine, i.e. manual limitation

1200 parts/min \$/part

Assume part no greater than 15" \times 15"

In-line Process precludes this cost

\$/hour

f/min

о Ф 0 8

Freight costs:

T.T.C. - 02/16/01 quote % of Value **9**/\$ 3,40° ontnr 3,850,00 \$,40° ontnr 325,00 \$,40° ontnr 15,00 \$,40° ontnr

Randy sourced this quote Randy sourced this quote

Generally accepted rate

75%

Randy sourced this quote Randy sourced this quote Randy sourced this quote 95% 95% 95% 95%

Wrap Model - Rev 005 040501 (2) N:\text{Nmodels\Polarcup EarthShell\Clamshell\}}

General Assumptions 9/19/2005 - 6:48 PM

Messenger

Trucking

EarthShell Corporation

Biodegradable Wrap Model Assumptions:

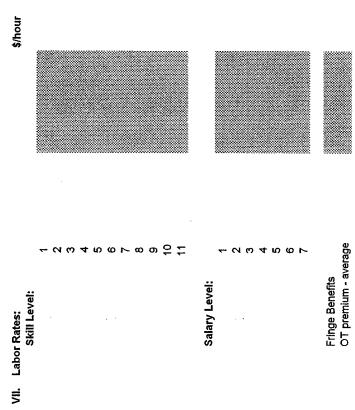
Assumption Confidence	
<u>Detail Description</u>	
Units	\$/k pieces
Value	
Assumption	
	Energy costs:
	Ä

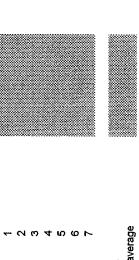
\$/hour

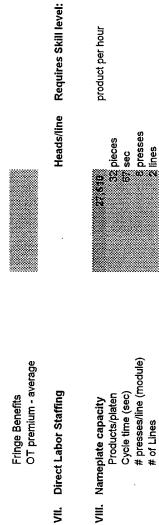
Open items and assignments

Toll manufacturing

Toll manufacturing





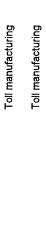


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Toll manufacturing







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Quality Expectations (material efficiency) at each point for potential loss due to imperfect parts

Planned Operating Hours

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EarthShell Corporation

Biodegradable Wrap Model Assumptions:

Assumption

Assumption	Confidence
	Detail Description
	Units
;	Value

Open items and assignments

Wrap Model - Rev 005 040501 (2) N:\models\Polarcup EarthShel\Ciamshel\

p Model	
able Wrap	ıs:
Biodegradable	Assumptions:

EarthShell Corporation

	Assumption
:suc	,
HDTIC	
HSSU	,

Manufacturing Overhead

XII. Indirect Staffing

XIII. Other Semi Variable Plant Overhead

XIV. Fixed Plant Overhead

Percent in lieu of \$ detail

%60

Plant management:

SG&A

% %0

CapEx Contingency Capital Installation Capital Life

Capital

d% d% C years

Straight line

Requires Skill level:

Heads/line

Open items and assignments

Assumption Confidence

Detail Description

Units

Value

Heads/line Requires Salary level:

Toll manufacturing

Toll manufacturing

Toll manufacturing

Toll manufacturing Toll manufacturing Toll manufacturing 100%

% % % %

Assumptions working capital

-inventory finished goods 2 weeks -trade receivables 1 month -trade payables 1 month -inventory materials 2 weeks

Biodegradable Wrap Model EarthShell Corporation

Sandwich Wrap L - PLA/Ecoflex - 50 micron 50% PLA, 15% Ecoflex / 35% Filler - ES4338 15" x 15"

ial High Commercial Volume Target 00 Price/LB Cost/1000	0 0 0 0 0 0	0.55	1.68 7.78	5.62 0.00	4.22 0.00	9.84 0.00	52 7.78	0.00 0.30 3.37	4.05 (0.00) 0.00	0:00	90.9	0:00	9.74 0.00	11.15	3.35	14.50
Minimum Commercial Wolume Mstr Batch Future mat req'd Price/LB Cost/1000 q/plece S S	(b) 1:00 7 (b) 1:00		1	2.55 (b) 1.89 5.	2.55 (b) 0.75 4.	6 01.9	11.52	5.10 6.00 0.0	5.10 636 4.0	2.78	00.0	292	6	21.26	6.38	27.64
Weight Msf Mix ratios ma Fin.Prod. q	50.0% (a) 15.0% (a)	36:0% (a)	100.0%	8009	Masterbatch Compounding (cost incl. inorganics). PaperMatch ES4338	100.0%	ulation	ng process	esses				cesses		%0¢	
	Raw Materials: PLA - Hycail B.V. Ecoflex FBX	Filler - Assume CaCO2	Total Raw Materials	Formulation: PLA - Hycail B.V.	Masterbatch Compoundi PaperMatch ES4338	Total Formulation	Subtotal Raw Mat./Formulation	Combined film converting process	Separate converting processes Blowing: Genitif	Printing: Associated	Embossing: Nø	Sheeting/Silitting: Associated	Separate converting processes	Cost of Manufacture	Markup	Target Selling Price

Notes:
(a) Used for calculating High Commercial Volume cost per 1000; i.e. single compounding step.
(b) Used for calculating Minimum & Current Commercial Volume cost per 1000; ie dual compounding step.

Biodegradable Wrap Model EarthShell Corporation

Sandwich Wrap L - Biomax/Eastar - 50 micron 50% Biomax - 4026, 15% Eastar MW / 35% Filler - ES4338 15" x 15"

			Minimum Commercial	mmercial	High Commercial	nercial
	Weight Mix ratios Fin.Prod.	Mstr Batch mat req'd g/piece	Volume Filthire Price/LB Cost/1000 \$	ne Sost/1000 \$	Volume Target Price/LB Cost	ne et Cost/1000 \$
kaw Materiais: Biomax 6926 Eastar MW - H	50.0% (a) (5.0% (a)	0.77	30 <i>2</i> (q)	3.37	1.00	5.62 3.37
Filler - Assume CaCO2	3\$.0% (a)				0.04	0.55
Total Raw Materials	100.0%			3.37		9.55
Formulation: Biomax 6926	50.0%	2.55 ((b) 1.888	5.62	00 00	0.00
Masterbatch Compounding (cost incl. inorganics) PaperMatch ES4338 \$6.0%	nol. inorganics): රීරාගන	2.55 ((p) 0 %	4.22	000	0.00
Total Formulation	100.0%	200		9.84		00.00
Subtotal Raw Mat./Formulation				13.21		9.55
Combined film converting process		5.10	0 0 0 o	00.00	030	3.37
Separate converting processes Blowing: ˈˈ͡deɪɪski	0000	5.10	98.0	4.05	86.6	0.00
Printing: Associated	50000			238		989
Embossing: //q				000		000
Sheeting/Slitting: Associated				es e		09:0
Separate converting processes				9.74		00.00
Cost of Manufacture				22.95		12.92
Markup	*60			6.89		3.88
Target Selling Price				29.84		16.79

Notes:
(a) Used for calculating High Commercial Volume cost per 1000; i.e. single compounding step.
(b) Used for calculating Minimum & Current Commercial Volume cost per 1000; ie dual compounding step.

Wrap L-BiomaxEcoflex 9/19/2005 - 6:48 PM

Biodegradable Wrap Model EarthShell Corporation

Sandwich Wrap L - Biomax/Ecoflex - 50 micron 50% Blomax - 4026, 15% Ecoflex / 35% Filler - ES4338 15" x 15"

			Minimum Commercial	mmercial	High Commercial	mercial
	Weight Mix ratios Fin.Prod.	Mstr Batch mat req'd g/piece	Volume Future Price/LB Co	volume #uture LB Cost/1000	Volume Taitjeit Price/LB Cost/100	ne Cost/1000 \$
Raw Materials: Biomax 6926 Ecoffex FBX	50,0% (a) 15,0% (a)	(b) (c) (b) (d) (d) (d) (d) (d) (d) (d) (d) (d) (d	(a) 1.00 (b) 1.00	0.00	1.00	5.62 1.61
Filler - Assume CaCO2	35.09% (a)				D14	0.55
Total Raw Materials	100.0%			1.68		7.78
Formulation: Biomax 6926	%C 0 g	2.55	(b) 1.90	5.62	0.00	00.00
Masterbatch Compounding (cost incl. inorganics) PaperMatch ES4338	nd. inorganics): 50,8%	2.55	(b) 0.75	4.22	00.0	0.00
Total Formulation	100.0%	910		9.84		0.00
Subtotal Raw Mat./Formulation				11.52		7.78
Combined film converting process		5.10	000	00'0	030	3,37
Separate converting processes Blowing: Cerritit	***	5.10	0.36	4.05	00.0	0.00
Printing: Associated	***			2,78		000
Embossing: No	3888			000		000
Sheeting/Siitting: Associated	30000			282		00.0
Separate converting processes				9.74		0.00
Cost of Manufacture				21.26		11.15
Markup	%000			6.38		3.35
Target Selling Price				27.64		14.50

7. V

Notes;
(a) Used for calculating High Commercial Volume cost per 1000; i.e. single compounding step.
(b) Used for calculating Minimum & Current Commercial Volume cost per 1000; ie dual compounding step.

Biodegradable Wrap Model EarthShell Corporation

Ecomax 20/80, 3% SIO2, 5% TiO2, 25% CaCO2 filled, white, printed 4 colors, 30 micron 15" \times 15" Sandwich Wrap A - Biomax/Ecoflex, printed, 30 micron

			Minimum Commercial	ommercial	High Commercial	ercial
	Weight Mix ratios	Mstr Batch mat req'd	Volume Führe Price/LB Cost/1000	me te Cost/1000	Votur Targ	ne et Cost/1000
Raw Materials:	TIL, TIOB.	g/piece	·*	₩	₩.	.
Biomax 6926 Ecoflex FBX	53 6% (a) 13 4% (a)	0 + 4 + 10 4	(b) 1.00 (c) 1.00	3.77	1.00 0.95	7.21
Anti-biock - SiO2 Whitener - TiO2 Inorganic Filler - CaCO3	3 0% (a) 5 0% (a) 26 0% (a)				5 14 5 99 5 69	0.06 0.67 0.30
Total Raw Materials	240.004			4.18		9.95
Formulation: Biomax 6926 Ecoflex FBX	**************************************	1.84	33 1. (q) 88 1. (q)	4.06	00.0	0.00
Masterbatch Compounding (cost ind) Blomax / 50% SIO2 Blomax / 53% TIO2/BaSO4 Blomax / 61% CaCO3	inol. inorganics): 6.0% 9.4% 41.0%	0,37 0.58 2.50	(b) 152 (b) 170 (b) 160	1.31 2.16 8.27	0000	0.00
Total Formulation	100.0%	C .		17.58		0.00
Subtotal Raw Mat./Formulation				21.76		9.85
Combined film converting process		6.10	90.0	0.00	0.30	4.03
Separate converting processes Blowing:	***	6.10	98 0	4.84	90.0	0.00
Printing: Associated	***			2.78		000
Embossing:	***			90 0		0.00
Sheeting/Slitting: Associated	***			26 Z		000
Separate converting processes				10.54		0.00
Cost of Manufacture				32.30		13.99
Markup	%0 5			69.6		4.20
Target Selling Price				41.99		18.18

Notes:
(a) Used for calculating High Commercial Volume cost per 1000; i.e. single compounding step.
(b) Used for calculating Minimum & Current Commercial Volume cost per 1000; ie dual compounding step.

EXHIBIT D

John M. Guynn

From: Sent:

Randy Smith [rsmith@earthshell.com] Saturday, September 17, 2005 6:03 PM

To:

John M. Guynn

Subject:

FW: Re-Revised Wrap plan

Attachments:

Microsoft Excel 2.x



EarthShell JPont Test Plan wr

John, here is a test plan. Note that the Papermatch grades were developed with A. Schulman and us as Eastar Bio resin as a base and talc, caco3 and tio2 fillers.

RAS

----Original Message----

From: Kishan Khemani

Sent: Saturday, June 23, 2001 5:52 PM

To: Jeffrey L McGlaughlin (E-mail); Jennifer M Schneider (E-mail); John Kelly (E-mail); John Nevling; Ken Atwood (E-mail); Randy Smith; Roger Byrd (E-mail); Donna Balinkie

Cc: Kishan Khemani; Lori Bowles; Simon Hodson

Subject: Re-Revised Wrap plan

Based on the learning's gleaned from previous wrap trials and because we feel that we are very close to a final product (even in the monolayer wrap that was printed, and the outcome of the Next Gen run#2), we would like to suggest that we conduct three experiments on July 5th-6th at Chestnut Run. I have modified the plan template to reflect this. Also note specifically the notes 1 and 2 in the test plan. Based upon our observations during the trial we will make adjustments in the formula and repeat the three structures. Please review ASAP and give me your comments. Thank you.

Kishan Khemani

Director, Bio Polymer Materials Research

Tel: 805-897-2233, 805-897-2299

Cell: 805-570-8134; Fax: 805-965-5329

kkhemani@earthshell.com

----Original Message----

From: Jennifer M Schneider [mailto:Jennifer.M.Schneider@usa.dupont.com]

Sent: Friday, June 22, 2001 2:34 PM

To: Donna Balinkie; John Nevling; John L. Kelley; Kishan Khemani; Randy Smith; Kenneth B

Atwood; Jeffrey L McGlaughlin; Roger N Byrd

Subject: Revised Wrap plan

This is the revised plan

(See attached file: EarthShell DuPont Test Plan wraps.xls)

disregard previous sent by mistake

I ATHSHELL-DUPONT TEST PL.

Test Title			Wraps Co	extrusion Trials		-w - h ·	
Date Planned	06/22/01	Dates of Test	7/5 and	Location/Facility	Ches	nut Run B	ldg 712
ACCARTURE OF THE SECOND OF THE		a y produce a prin	ithat would	tre ge E ffable (Glake	to Carls I		
		Delemme	processing	conditions for each s	trücture		
Specific Goals	100	Paris Sept. Film	thickness T	arget is 1.5 mil nomi	ial 🔆 👯	Market 19	
Of Test	all time p	mits, we will also.	make sampl	es of thinner film at 0	.75 mil no	minal thick	ness
		A Commence of the Commence of	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				
Type of Equipm	ient Needed.		, Co	extrusion cast film li	ņė		
		scription	Amount 3.000	Source	Resp.	By When	Verified
	100	iomax 44 s = 1	7 lbs 3-2 000	DuPont	JMS	2-Jul	J. Kelley
Materials		atch T9818	lbs	Earthshell	R.Smit	- 2-Jul	J. Kelley
Needed	, Paperii	atch T5346	1,000 lbs	Earthshell	R.Smit	2-Jul	J. Kelley
	- Paperm	atch T4338	1,000 1bs	Earthshell	R.Smit	2-Jul	J. Kelley
	1.6	sian/Bio	3 000 Mbs	Earthshell	R.Smit	2-Jul	J. Kelley
	Who	Rolés	n/Tests	To To	est Safety	Informatic)Д 🥳 🐔
Text Coverage	Jakelley #	2 Process knowl				afety shoe	at the second
	KaKhemani		Technical?)III	111131 JC
	iRai syrál (s.)	Diponic beautiful to the second	Pethnical .				
Samples		Company of the Compan	n unu produ				
Regimed	Frequen smoun labels, e						
				E	8 5	- 2 2 :-	S. #.
	Why Hadding		Series	Start Time Must E	Esciliti Contae	Faciliti Addres	Facilitie Phone
					Jim 1	Chestn	24° 62 32 32 33 31
Racilities Plans	TMS	es Yes	Zam	7 am Spm	Smith	ut.run 712	(302)9 9931 8 6
	Description of Le	upment) Cácx	trusion cast	me capable of 20 in	wide film		uders
	Caurions & V						
	Sensitivin			partial property and the second			

Test Title	Wraps Coextrusion	Tankilis -		
Date Planned	06/22/04 Dates of	Test	778-mgi /	Location/Facility Language in Chair Blac 7122
Overalle Lupuse Lui	Corollica arthreliat Corollica arthreliat		ata mahija Mahija	
	Task	≱≙ W ho ¢	By When.	Comments
	Inspection of	J. Kelley	2-Jul.	Make sure that if material has been sent to warehouse that it is called back for 10:00 am delivery on July 2
	Test Preps to Vendor	JMS	26-Jun	
	Test Plan to Vendor	JMS :	26-Jun	
	Detailed Descrip	tion of	Preparat	ions Needed at Facility Before Test Begins
Pre-Test Preparation Plan	Must have: 1. Matte chill roll 2. Shear rate vs viscosity 3. 5 dryers 4. John Kelley present w 5. John Kelley and Kisha 6. Nip roll implace	hen dryer		uly 3 pervise blending and loading of dryers

DETAILED TEST PLANNING STIZET

lest Title	Wraps Coextrusion Trials
Date Planned	06/22/01 Dates of Test 7/5 and Location/Facility Chestnut Run Bidg 712
Overall Purpose of Test	Produce a film that would be acceptable to take to Carls Jr.
	Detailed Description of Test Itself:
	(1) 30% A-Layer; 50% Eastar Bio/T-4338 + 30% Biomax 4026 + 20% Eastar Bio 40% B-Layer; 77% Biomax/T-3818 + 23% Eastar Bio 30% C-Layer; 45% Eastar Bio/T-5346 + 25% Biomax 4026 + 30% Eastar Bio
	(2) 50% A-Layer: 50% Eastar Bio/T-4338 + 25% Biomax 4026 + 25% Eastar Bio 50% B-Layer: 77% Biomax/T-3818 + 23% Eastar Bio
	(3) 50% A-Layer: 50% Eastar Bio/T-5346 + 25% Biomax 4026 + 25% Eastar Bio 50% B-Layer: 77% Biomax/T-3818 + 23% Eastar Bio NOTES: 1. If tear strength is very good, increase the %filler by 5% in the B-layers only. 2. If tear strength is poor, increase the %EastarBio by 5% in the A and C layers.
Describe Task Order	
<u>ဖြ</u> ို့ပ	Start with #1 ABC
outputs. ts to be	Determine processing temperatures (spend no more than 1 hour)

DET...LED TEST PLANNING SLEET

red . nen	collect 500 f	eet (10 minutes)		
desi	Test elmendorf tear	in 713 lab (30 minutes)		
Bud	Change feed	block (1 hour)		
Cilfy inputs o complete, taken.	Determine processing ter	inutes to transition) uperatures (spend no more I hour)		
spec fro fro	collect 500 fe	et (10 minutes)		
ik: S	Test elmendor	f tear in 713 lab		
Details of Each Task: Speciffy inputs and desired length of time expected to complete, measurementaken.	Determine processing ten	inutes to transition) apperatures (spend no more 1 hour) et (10 minutes)		
ails o		ftear in 713 lab		
Det len	Repeat runs 1-3, if necessa	ry, as per the above notes I d 2		
Other Test Information		C L		
Statistical Design of Test				
Work Planned vs. Facilities Capability	Total Time to Do All Planned Tasks	Total Time Available on Facility	Is There a 25% Time Safety Factor	Does the Test Plan Need to Be Modified?
Wor.	8 hours	20 hours	Yes. We can run overtime if we need to	See Notes 1 and 2

EXHIBIT E



Interoffice Memorandum

To:

Kishan Khemani, Randy Smith, John Neyling

From:

Deni Miller

Date:

August 31, 2001

Subject:

FFU Wrap Comparison: Competitor Wraps and EarthShell MDO Monolayer

Cc:

Per Andersen, Patricia Fredlund, Amitabha Kumar

Keywords:

Kitchen testing and results, FFU, burger test, moisture loss, meat temperature change, wraps, Carl's Jr., McDonald's, Wendy's, MDO monolayer, ABC 5-2, dead fold, puncture

resistance, grease resistance, time in motion

The Fitness for Use (FFU) of the EarthShell sandwich wrap MDO monolayer was compared to three competitor wraps currently being used: Carl's Jr. Wax Paper, McDonald's QPC Quilted Paper and Wendy's Foil. Data from the EarthShell ABC 5-2 wrap is also included. This report contains the results of the following FFU tests: physical dimensions, microwaveability and meat temperature/weight loss over ½ hour, grease resistance, burger test, puncture resistance, dead-fold and time in motion.

Results and Discussion

Physical Dimensions

The length, width, thickness and basis weight were measured on three wrap samples of each type of wrap. The results are shown in Table 1 and Figures 1-2. The EarthShell MDO monolayer wraps were cut to approximately the same size as the Carl's Jr. wraps, $13.0'' \times 14.25''$, and have a basis weight of 8.5 lb/1000 sq. ft which is similar to the Wendy's foil wrap. The Wendy's foil wraps are the smallest at $13'' \times 10.5''$ and the Carl's Jr. wax paper wrap are the lightest with a basis weight of 7.9 lb/1000 sq. ft.

Microwaveability and Meat Temperature/Weight Loss Over 1/2 Hour

A Carl's Jr. Famous Star™ with no lettuce or cheese (made at the restaurant, transported to the lab and cooled to approximately room temperature) is wrapped, microwaved for 10 seconds in the McDonald's Qing Oven and set on the table. The weight changes and meat temperatures of the wrapped sandwiches are measured at five-minute intervals for 20 minutes. Three sandwiches are tested in the EarthShell wrap and three in the Carl's Jr. wax paper wraps for comparison. Each wrap is weighed dry (before the test), with condensed moisture (after the test), and with absorbed moisture (after the test and after wiping out condensed moisture). Results are shown in Tables 2 and 3, and Figures 3-5.

The Carl's Jr. wax paper wrap absorbed almost twice the moisture the EarthShell MDO wrap absorbed and lost 85% more moisture through the wrap. Consequently, this led to 64% more moisture loss in the sandwiches wrapped in the Carl's Jr. wrap as compared to the EarthShell MDO wrap. The EarthShell

wrap had twice the condensate on the wrap interior than the Carl's Jr. wrap. Both wraps produced nearly the same loss in overall meat temperature of approximately 18°C in the 20 minute time period.

Grease Resistance

The Federal Grease test was performed on one of each of the five wraps tested. Both EarthShell wraps and the Wendy's foil wrap performed very well and had no penetration of the oil. The Carl's Jr. wax paper wrap and the McDonald's quilted wrap both had a very small amount of leak through. The Carl's Jr. wrap had eight grease spots of 1-3 mm in size (~ 27 mm² total) and the McDonald's quilted wrap had three grease spots all of approximately 3 mm in size (~ 21 mm² total).

Burger Test

A fresh Carl's Jr. Famous Star™ sandwich is placed in each of two wraps at the restaurant and placed in a bag together. The time is recorded on the bag and the top flap of the bag is rolled over to trap any heat and moisture that may escape the wraps. After 15 minutes, the bag is opened and the wrapped sandwiches are evaluated for sticking together, leakage, condensation, holding food together and grease show-through. After the 15 minute interval, the EarthShell wraps had a small amount of condensation on the inside of the wrap, however, the bun was not wet or soggy. There was no sticking between the two wrapped sandwiches and they held the sandwiches together well. There was also no leakage or grease show-through in either wrapped sandwich.

Puncture Resistance

The puncture resistance of five wrap samples was measured on the Instron using the testing fixture in Figure 6. Wrap samples were placed between the plates and loaded at 20 inches/minute until punctured. The maximum load and displacement at the maximum load was recorded. Table 4 includes the averages, standard deviations and minimum and maximum data. Figure 7 contains a plot of the maximum load and displacement. The average maximum load of the EarthShell MDO wrap is 1.23 ± 0.07 lb_f and the average maximum displacement is $0.40'' \pm 0.02''$. The McDonald's quilted wrap had the highest maximum load at 1.90 lb_f.

Dead Fold

A 50 gram weight is placed on a bent over strip of wrap (1" x 4") for 10 seconds. Thirty seconds after the weight is removed, the angle formed by the crease is read with a protractor. Twelve readings are taken on each of six samples cut in both the machine direction and the cross direction for a total of 24 data points for each wrap. The average percentage crease retained (C) in each direction is then calculated from C = 100*(180-A)/180 where A is the average angle formed in the crease. The raw data is reported in Table 5 and a summary of the data in Table 6. Figures 8-9 contain plots of the crease retention in both the machine and cross direction and Figure 10 shows the average crease retention. The EarthShell MDO wrap far exceeded any of the other wraps with 100% crease retention. The Wendy's foil wrap was the next closest with 77% crease retention.

Time in Motion

The time in motion test measures the time required to transfer one sandwich wrap from a wrap tree to the food preparation area and lay in a perfectly flat position. The wrap tree is 18" above the food preparation area. Twenty wraps were transferred one at a time; the time was measured for each

individual transfer and averaged. The raw data is reported in Table 7 and a plot of the average time in motion with the standard deviation is in Figure 11. The average time in motion for the EarthShell MDO wrap was slightly better than the EarthShell ABC 5-2 wrap, 1.9 ± 0.8 seconds as compared to 2.2 ± 0.8 seconds, respectively. The Wendy's foil wrap had the lowest time in motion at 1.1 ± 0.4 seconds. Also note that both the EarthShell wraps had almost twice the standard deviation than the three competitor wraps tested.

Table 1. Physical Dimensions

. Wrap	Size #6	Areas		Basis Weight (lb / 1000 sq. ft.)
Carl's Jr. Wax Paper	13.0" x 14.25"	185.25	0.0020	7.9
McDonald's QPC Quilted	13.0" x 11.5"	149.50	0.0035	9.2
Wendy's Foil	13.0" x 10.5"	136.50	0.0015	8.6
EarthShell ABC 5-2	15.0" x 15.0"	225.00	0.0016	9.8
EarthShell MDO	~ 13.0" x 14.25"	185.25	0.0030	8.5

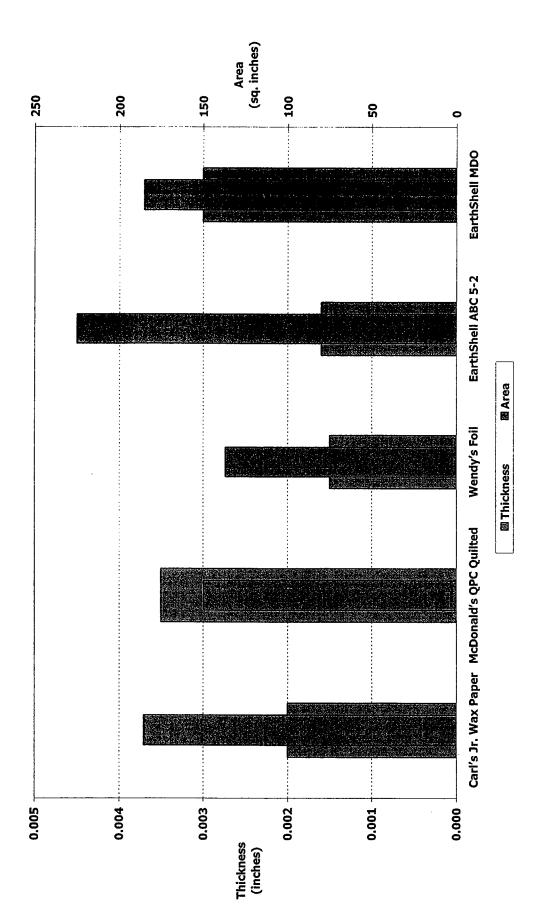


Figure 1. Thickness and Area Measurements of EarthShell and Competitor Wraps

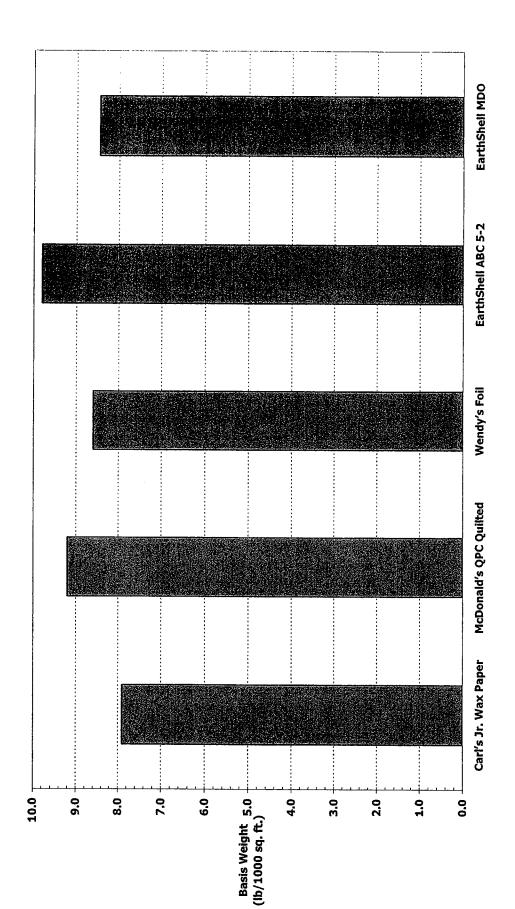


Figure 2. Basis Weight of EarthShell and Competitor Wraps

Table 2. Average Weight and Temperature Measurements

				Average	Averages for 8-28-01	71				Augusta	20.00	
		Wrap weight	4.1	Pack	age (wrap +	Package (wrap + sandwich) weight and max. temp.	weight and	max. temp.		Averages	Averages for 0-20-01	
Wrap Description	Wrap wt. before test	Wrap wt. change after test	Wrap wt. Wrap wt. Wrap wt. before test test wiping	0 min	5 min	10 min	20 min		Moisture absorbed by wrap	Moisture Condensed absorbed by + absorbed wrap moisture	Moisture lost through wrap	Condensed Moisture lost + absorbed through by sandwich moisture wrap
	4.6	0.5	0.4	0.0	-0.4	-0.7	-1.2	wt. (g)				
3 Carl's Jr. Wax Paper				0.0	5.0	10.0	20.0	elapsed time (min)		8	70	
Wrap				62.1	55.9	9'05	44.6	temp (°C)	T	C	1.27	//:
				0.0	-6.3	-11.6	-17.6	temp change (°C)				
	2.0	0.4	0.2	0.0	-0.1	-0.1	-0.2	wt. (g)				
3 MDO Monolayer				0.0	5.0	10.0	20.1	elapsed time (min)	o t	7	0,0	2
Wraps				63.7	57.9	25'3	45.2	temp (°C)	61.0	7:0	61.0	5.5
				0.0	-5.7	-11.3	-18.5	temp change (°C)				

Table 3. Average Moisture Distributions

		Moisture Distrib	Moisture Distribution After Test	
	Moisture condensed on wrap interior (g)	Moisture absorbed by wrap (g)	Moisture lost to atmosphere (g)	Total moisture lost by sandwich (g)
3 Carl's Jr. Wax Paper Wrap	0.12	0.41	1.24	1.77
3 MDO Monolayer Wraps	0.25	0.19	0.19	0.64

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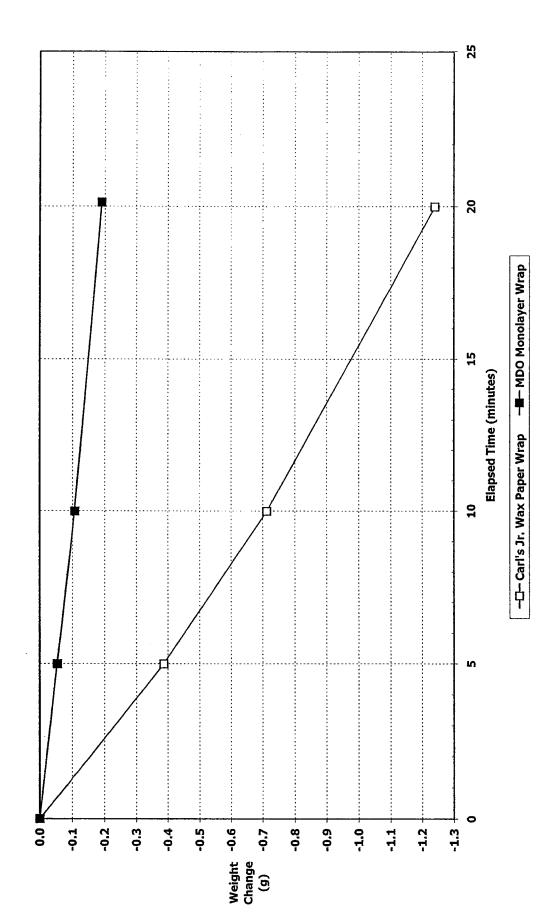


Figure 3. Change in Package Weight with Time for Wrapped Carl's Jr. Sandwiches in EarthShell and Competitor Wraps

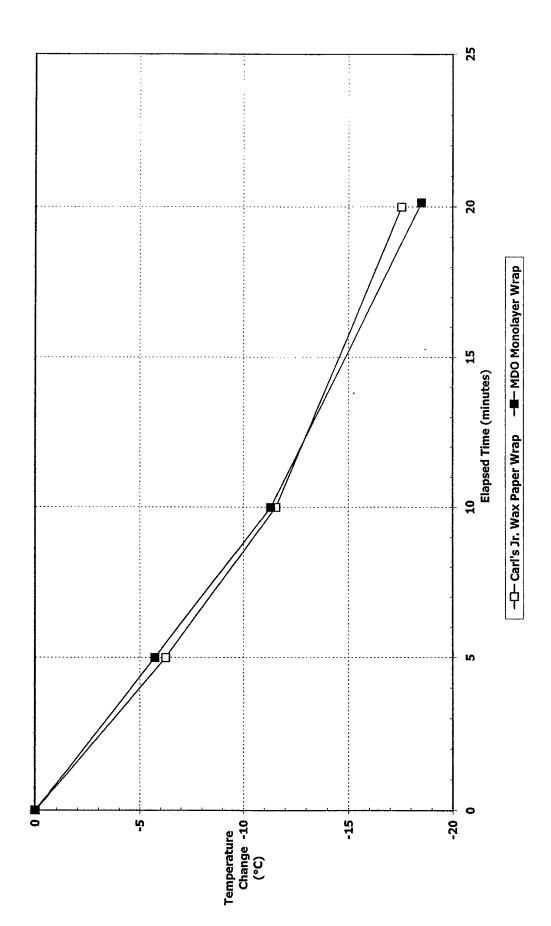


Figure 4. Change in Meat Temperature with Time for Wrapped Carl's Jr. Sandwiches in EarthShell and Competitor Wraps

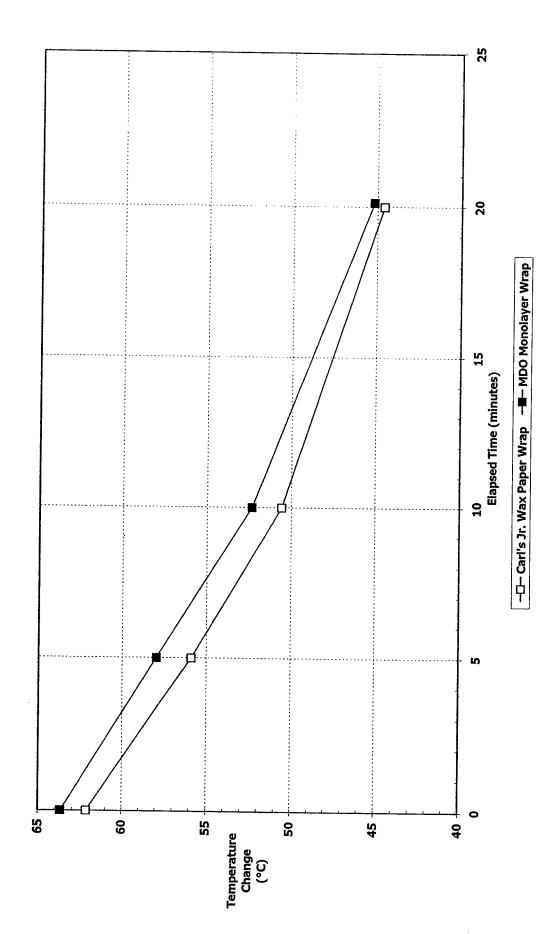


Figure 5. Variation in Temperature with Time for Wrapped Carl's Jr. Sandwiches in EarthShell and Competitor Wraps

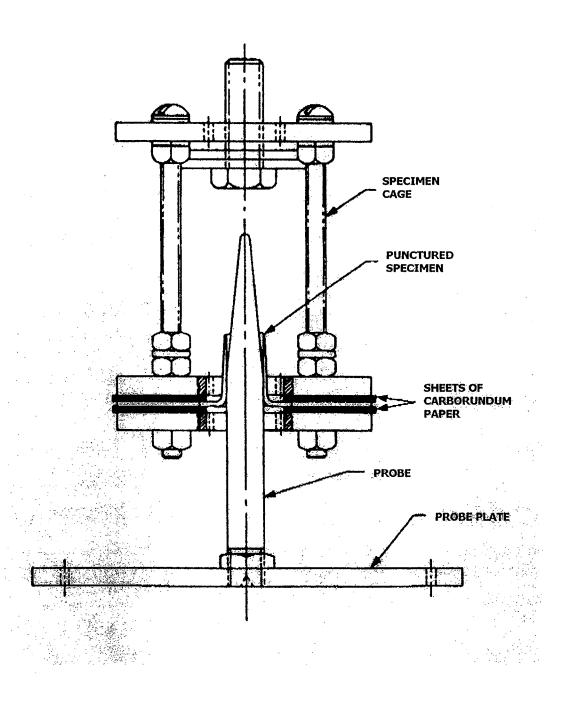


Figure 6. Puncture Resistance Test Fixture – Side View

Table 4. Puncture Resistance Data

Puncture Resistance - Average Data

Wrap	Max. Load (lb _f)	Displacement at Max Load (in.)
Carl's Jr. Wax Paper	1.25 ± 0.67	0.17 ± 0.04
McDonald's QPC Quilted	1.90 ± 0.18	0.10 ± 0.01
Wendy's Foil	1.83 ± 0.70	0.11 ± 0.02
EarthShell ABC 5-2	1.19 ± 0.04	0.29 ± 0.05
EarthShell MDO	1.23 ± 0.07	0.40 ± 0.02

Puncture Resistance - Minimum & Maximum Data

Wrap	Max. Load (lb _f)	Displacement at Max Load (in.)
Carl's Jr. Wax Paper	0.61 to 2.15	0.12 to 0.22
McDonald's QPC Quilted	1.72 to 2.11	0.09 to 0.12
Wendy's Foil	1.08 to 2.94	0.10 to 0.15
EarthShell ABC 5-2	1.15 to 1.25	0.24 to 0.36
EarthShell MDO	1.12 to 1.29	0.36 to 0.42

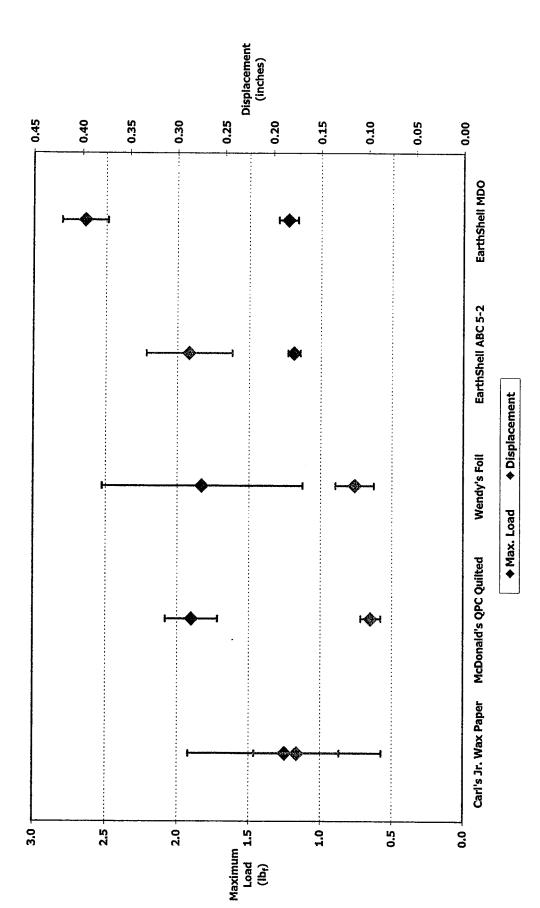


Figure 7. Puncture Resistance Maximum Load and Displacement in EarthShell and Competitor Wraps

Table 5. Dead Fold Raw Data

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	MARKIE INSU	ंग्रेप्ट विशास्त्रि	SPE FOIL SE	SABC 5-28	(5)(1)
Specimen 1	80	90	50	115	0
	80	70	15	118	0
Specimen 2	70	80	50	147	0
	70	90	30	125	0
Specimen 3	80	90	60	73	0
	25	110	40	75	0
Specimen 4	60	100	50	74	0
	80	85	40	100	0
Specimen 5	60	110	20	21	0
	70	90	70	88	0
Specimen 6	80	90	60	80	0
	75	100	20	62	0
Average Angle	69.2	92.1	42.1	89.8	0.0
Crease Retained	62%	49%	77%	50%	100%

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Specimen 1	75	115	40	94	0
	80	100	70	30	0
Specimen 2	70	90	40	108	0
	80	120	25	135	0
Specimen 3	65	120	5 5	15	0
	80	100	40	0	0
Specimen 4	70	110	50	70	0
	65	125	20	80	0
Specimen 5	70	130	20	145	0
	80	110	30	63	0
Specimen 6	60	120	70	73	0
	70	130	35	112	0
Average Angle	72.1	114.2	41.3	77.1	0.0
Crease Retained	60%	37%	77%	57%	100%

Table 6. Dead Fold Summary

esz sz switap 🐃 🦚	Direction d (matchine)	Direction 2 (cross)	AVERGOOD
Carl's Jr. Wax Paper	62% ± 9%	60% ± 4%	61% ± 7%
McDonald's QPC Quilted	49% ± 6%	37% ± 7%	43% ± 9%
Wendy's Foil	77% ± 10%	77% ± 10%	77% ± 10%
EarthShell ABC 5-2	50% ± 19%	57% ± 25%	54% ± 22%
EarthShell MDO	100% ± 0%	100% ± 0%	100% ± 0%

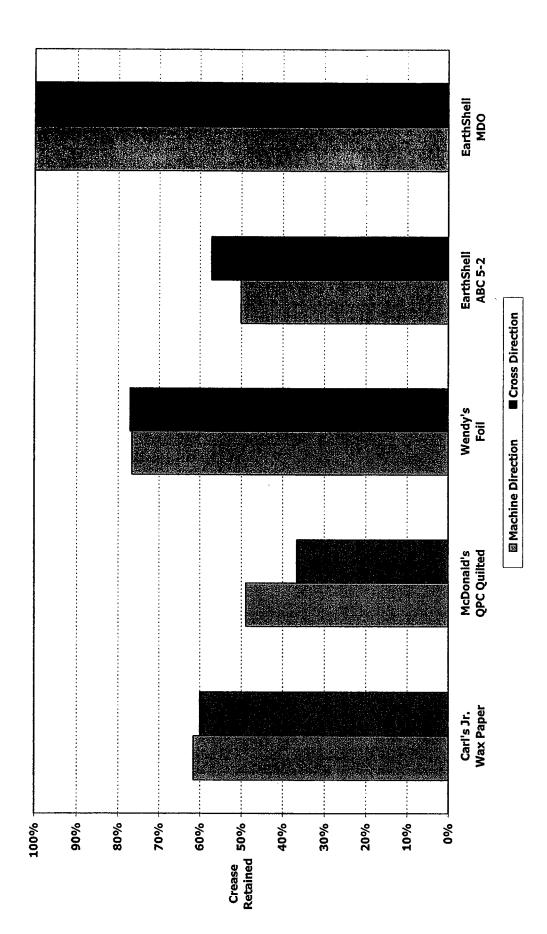


Figure 8. Crease Retention in EarthShell and Competitor Wraps

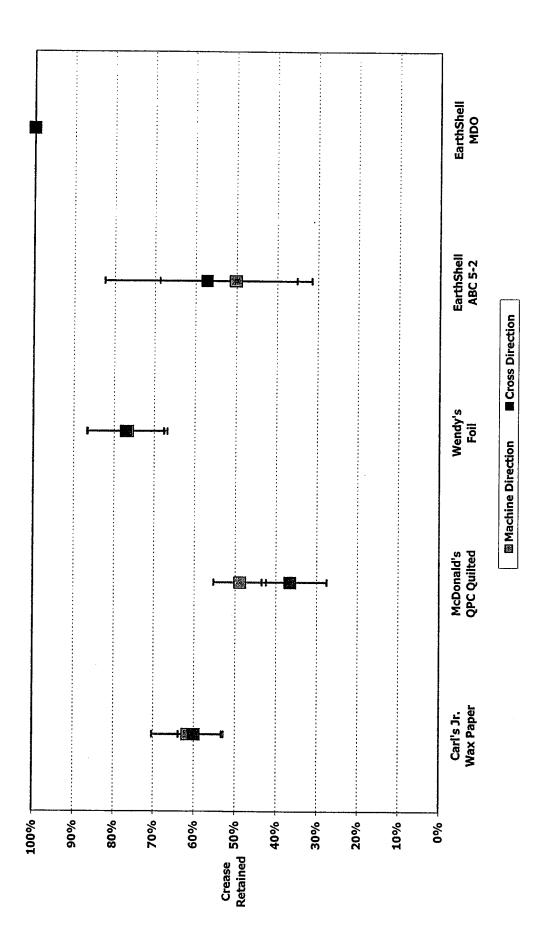


Figure 9. Crease Retention with Standard Deviations in EarthShell and Competitor Wraps

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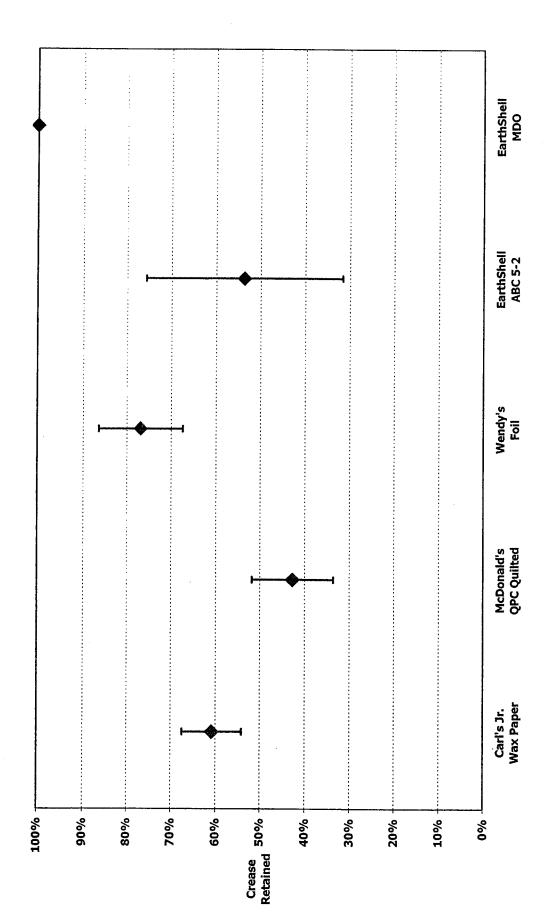


Figure 10. Average Crease Retention in EarthShell and Competitor Wraps

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Table 7. Time in Motion Raw Data and Averages

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1	1.26	0.98	0.89	1.96	1.82
2	1.14	0.42	0.90	1.97	4.17
3	0.91	0.58	1.15	2.17	2.80
4	1.29	1.86	1.63	2.14	2.89
5	1.37	1.67	1.00	1.79	1.76
6	1.03	1.28	0.86	2.02	1.80
7	2.12	1.55	1.11	2.40	1.95
8	1.61	0.90	1.07	1.76	1.06
9	1.57	1.08	1.94	1.80	1.42
10	1.74	2.25	1.35	1.63	1.67
11	1.15	1.21	1.06	2.22	1.26
12	0.85	2.11	1.03	4.09	1.49
13	2.10	1.48	1.11	2.91	1.84
14	1.44	1.53	0.58	2.74	1.23
15	2.41	0.98	0.73	2.48	1.50
16	1.25	1.48	0.46	1.74	1.17
17	0.91	1.00	0.66	1.71	1.77
18	1.41	1.87	2.01	3.90	2.28
19	1.15	1.17	1.25	1.56	1.51
20	0.64	1.25	1.26	0.80	2.83
Average	1.37	1.33	1.10	2.19	1.91
St. Dev.	0.46	0.48	0.40	0.77	0.76
Minimum	0.64	0.42	0.46	0.80	1.06
Maximum	2.41	2.25	2.01	4.09	4.17

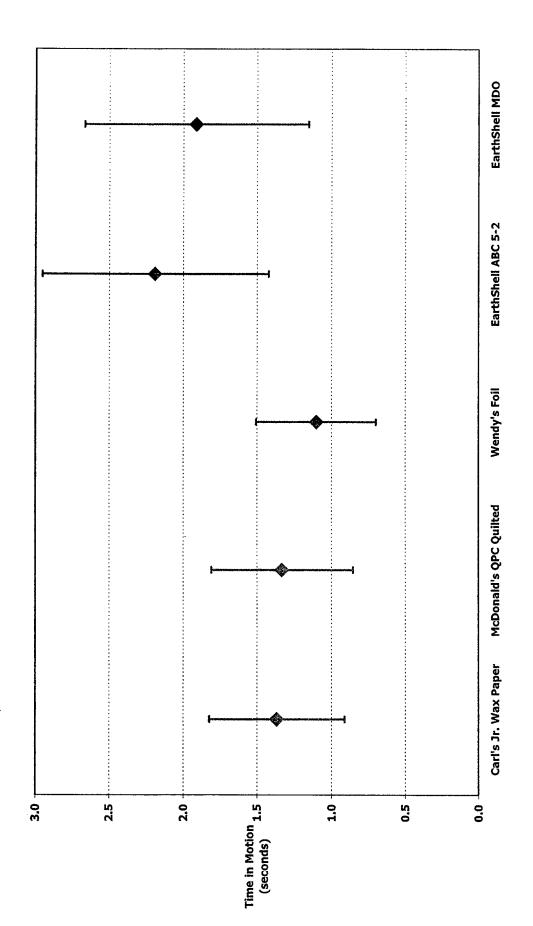


Figure 11. Time in Motion of EarthShell and Competitor Wraps



Interoffice Memorandum

To:

Kishan Khemani

From:

Deni Miller

Date:

September 18, 2001

Subject:

Tear Resistance of Sandwich Wraps

Cc:

Per Andersen, Patricia Fredlund, Amitabha Kumar, Randy Smith

Keywords:

tear resistance, wraps, Carl's Jr., ABC 5-2, monolayer, AB 6-4, MDO

A tear resistance test was performed on four EarthShell wraps and the Carl's Jr. wax paper wrap. The EarthShell wraps tested were the ABC 5-2, AB 6-4, the printed monolayer and the MDO monolayer.

The tear resistance of the wraps is measured with the initial tear resistance test of plastic film (ASTM D 1004). Using a die, four-inch long specimens are stamped out and placed in grips that are one inch apart. A tearing rate of 2"/minute is used and the maximum force to tear the specimen is recorded. Three specimens from both the machine and cross directions of each wrap were tested and averaged. All specimens were tested after conditioning at 23°C and 50% RH for 40 hours.

The Carl's Jr. wrap has the highest tear resistance of the wraps tested, 4.13 Newtons. The EarthShell wrap with the highest tear resistance is the ABC 5-2 at 3.09 Newtons, and very close behind is the printed monolayer wrap at 2.96 Newtons. The lowest tear resistance was in the AB 6-4 wrap at 1.47 Newtons. Table 1 contains a summary of the data and the average tear resistance is plotted in Figure 1.

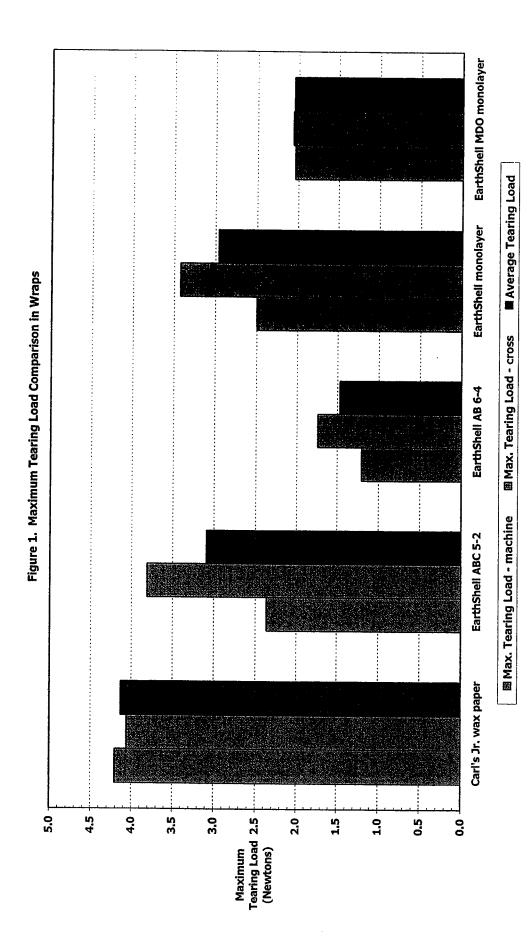
Table 1. Data Summary

Average Data

Vielly (1)	និត្តសម្រើកធ្វើឲ្យស្វែកស្រួតក្រឡាក្នុង ស្រួនស្រួនសម្រើស	ilkogredin)keän ens Gietoroj	Ayaragalayahan adal ((Namara)
Carl's Jr. wax paper	4.21 ± 1.00	4.06 ± 0.99	4.13
EarthShell ABC 5-2	2.36 ± 0.29	3.81 ± 0.04	3.09
EarthShell AB 6-4	1.20 ± 0.06	1.74 ± 0.54	1.47
EarthShell monolayer	2.50 ± 0.07	3.42 ± 0.11	2.96
EarthShell MDO monolayer	2.04 ± 0.10	2.06 ± 0.29	2.05

Minimum & Maximum Data

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Carl's Jr. wax paper	3.08 to 4.97	3.46 to 5.21	3.08 to 5.21
EarthShell ABC 5-2	2.13 to 2.69	3.78 to 3.85	2.13 to 3.85
EarthShell AB 6-4	1.16 to 1.26	1.17 to 2.25	1.16 to 2.25
EarthShell monolayer	2.41 to 2.56	3.33 to 3.55	2.41 to 3.55
EarthShell MDO monolayer	1.93 to 2.12	1.73 to 2.27	1.73 to 2.27





Interoffice Memorandum

To:

John Nevling, Kishan Khemani, Randy Smith

From:

Deni Miller

Date:

August 24, 2001

Subject:

Time in Motion Testing on EarthShell and Competitor Wraps

Cc:

Per Andersen, Patricia Fredlund, Amitabha Kumar, Donna Balinke

Keywords:

FFU, time in motion, wraps, Carl's Jr., Wendy's, McDonald's quilted, ABC 5-2

The time in motion test was performed on two different EarthShell wraps and various competitor wraps from Carl's Jr., McDonald's and Wendy's. The wraps were tested both as received (their normal sizes) and cut to the same size.

The time in motion test measures the time required to transfer one sandwich wrap from a wrap tree to the food preparation area and lay in a perfectly flat position. The wrap tree is 18" above the food preparation area. Twenty wraps are transferred one at a time; the time is measured for each individual transfer and averaged. The following table includes the wraps tested and their sizes:

Лет (Межр.	Size	Aren Granitaren		: Basis Weight (lb)/1000sa/ft/)
Carl's Jr. Wax Paper	13.0" x 14.25"	185.25	0.0020	7.9
McDonald's QPC Quilted	13.0" x 11.5"	149.50	0.0035	9.2
Wendy's Foil	13.0" x 10.5"	136.50	0.0015	8.6
EarthShell ABC 5-2	15.0" x 15.0"	225.00	0.0016	9.8
EarthShell monolayer printed	15.0" x 15.0"	225.00	0.0025	7.8

For the same size wrap test, the wraps were all cut to the size of the Wendy's foil wrap, 13.0" x 10.5". The EarthShell ABC 5-2 wrap was not available in the 13.0" x 10.5" size so the EarthShell monolayer 4338 printed wrap was cut to size as an alternative.

The raw data is reported in Tables 1-2 and is plotted in Figures 1-3. The data indicates that the time in motion is not affected by the size of the wrap. The EarthShell wraps have higher standard deviations than the competitor wraps and, on the average, have approximately one second higher time in motion.

Table 1. Time in Motion Raw Data – As Received Wraps

de de la constante de la const		Mannandsoptanilea Mannandsoptanilea	TO GIRLY STATE	Set Strangard
1	1.26			
	1.26	0.98	0.89	1.96
2	1.14	0.42	0.90	1.97
3	0.91	0.58	1.15	2.17
4	1.29	1.86	1.63	2.14
5	1.37	1.67	1.00	1.79
6	1.03	1.28	0.86	2.02
7	2.12	1.55	1.11	2.40
8	1.61	0.90	1.07	1.76
9	1.57	1.08	1.94	1.80
10	1.74	2.25	1.35	1.63
11	1.15	1.21	1.06	2.22
12	0.85	2.11	1.03	4.09
13	2.10	1.48	1.11	2.91
14	1.44	1.53	0.58	2.74
15	2.41	0.98	0.73	2.48
16	1.25	1.48	0.46	1.74
17	0.91	1.00	0.66	1.71
18	1.41	1.87	2,01	3.90
19	1.15	1.17	1.25	1.56
20	0.64	1.25	1.26	0.80
Average	1.37	1,33	1.10	2.19
St. Dev.	0.46	0.48	0.40	0.77
Minimum	0.64	0.42	0.46	0.80
Maximum	2.41	2.25	2.01	4.09

Table 2. Time in Motion Raw Data - Same Size Wraps

Samue	Configuration (Fig. Configuration)			(25) noncolorar (250) dinge (24) noncolorar
1	0,80	0.77	1.19	2.21
2	0.97	1.11	1.39	2.02
3	1.12	1.21	1.00	3.25
4	1.31	1.68	1.26	1,58
5	1.77	1.42	1.33	1.95
6	1.67	1.25	1.42	1.50
7	1.59	1.27	1.27	1.34
8	1.64	1.08	1.58	2.21
9	0.96	0.96	0.76	1.68
10	0.74	1.00	1.15	1.96
11	1.43	1.20	1.38	1.99
12	1.39	0.82	1.57	1.75
13	1.28	1.39	1.92	3.55
14	0.68	1.44	1.43	2.09
15	1.07	1.40	1.50	1.78
16	1.33	0.99	0.89	1.62
17	<u>1.9</u> 0	0.91	1.40	1.95
18	1.59	0.80	0.76	5.93
19	1.01	1.22	1.21	1.00
20	0.55	1,23	1.22	1.62
Average	1.24	1.16	1.28	2.15
St. Dev.	0.39	0.24	0.28	1.06
Minimum	0.55	0.77	0.76	1.00
Maximum	1.90	1.68	1.92	5.93

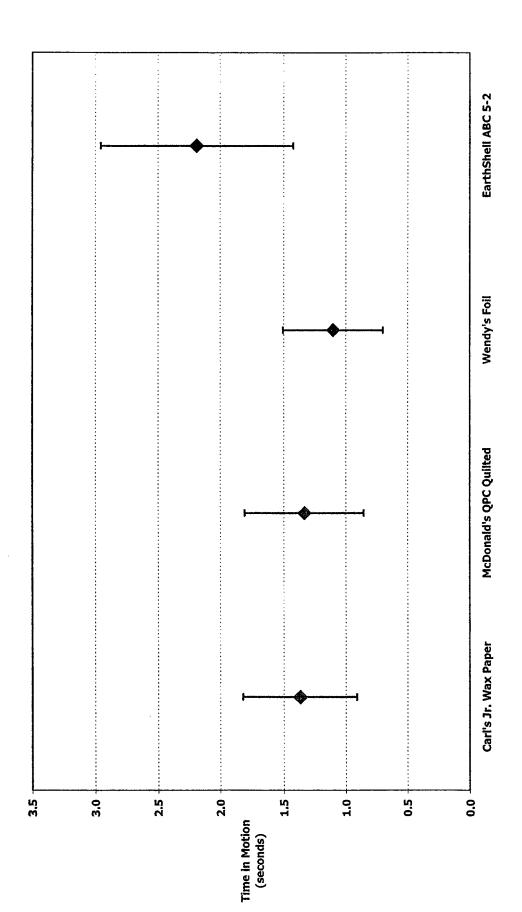


Figure 1. Time in Motion of EarthShell and Competitor Wraps As Received

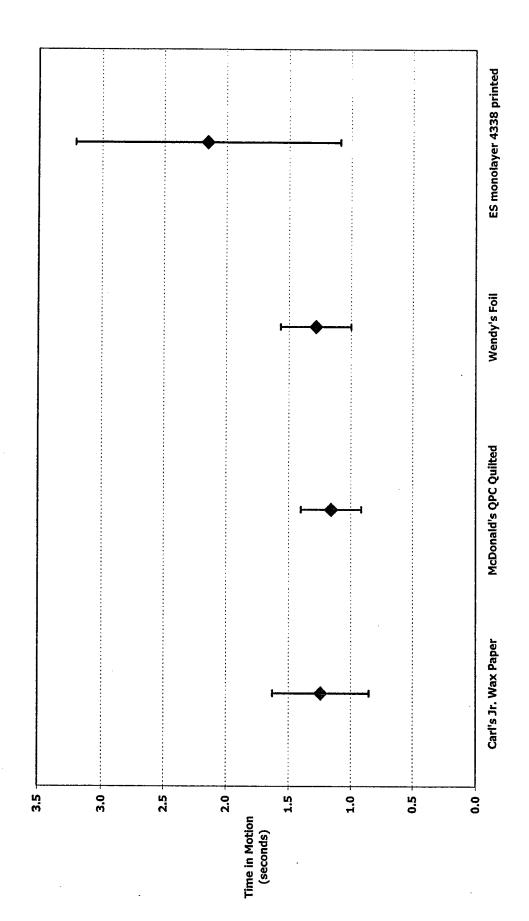
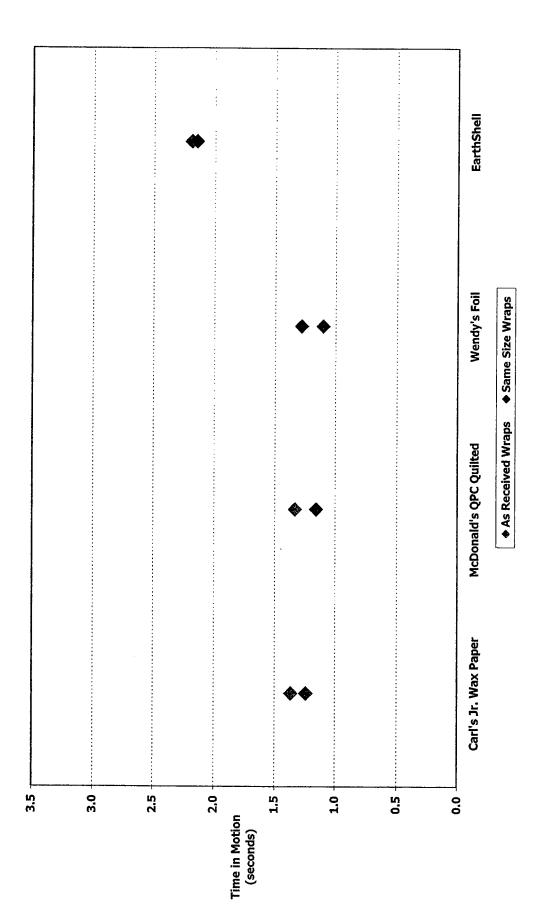


Figure 2. Time in Motion of EarthShell and Competitor Wraps Same Size



ζ...

Figure 3. Time in Motion of EarthShell and Competitor Wraps



Interoffice Memorandum

To:

Kishan Khemani

From:

Deni Miller

Date:

September 21, 2001

Subject:

Mechanical Properties of Printed Monolayer and MDO Monolayer Sandwich Wraps

Cc:

Patricia Fredlund, Per Andersen, Amitabha Kumar, Randy Smith

Keywords:

mechanical properties, wrap, monolayer, MDO

The mechanical properties of two monolayer sandwich wraps were determined at low and high strain rates. The results of the tensile tests at strain rates of 200 and 1000 mm/minute and the elongation at a strain rate of 10 mm/minute are contained in Table 1. Figures 1-3 compare the peak stress, peak strain and modulus for the different strain rates and testing directions.

Table 1. Tensile Test Results at Low and High Strain Rates

Machine Direction

Web.	Similaking	Pelistras	Peak Strain	nd Maines		
- 1	(fiitit/liilia)	e a (MPa), a	Park (CO) 1881	(CUPan)		
Printed monolayer ¹	200	17 ± 1	1234 ± 30	625 ± 49		
MDO monolayer	200	12 ± 1	415 ± 4	646 ± 75		
Printed monolayer	1000	17 ± 0	1162 ± 58			
MDO monolayer	1000	14 ± 1	434 ± 105			

Cross Direction

្តា ក្រុមក្រុមក្រុមក្រុមក្រុមក្រុមក្រុមក្រុម	Similaria	. १४:११ जुल्ल	Prent Silvain	ůtříjijiš ⁷
	k ((min/audin)	(MPa)	23.5 ((2/6)) - 7	(AUE)
Printed monolayer	200	9 ± 0	156 ± 58	534 ± 61
MDO monolayer	200	9 ± 1	27 ± 10	677 ± 149
Printed monolayer	1000	11 ± 1	50 ± 8	
MDO monolayer	1000	9 ± 2	22 ± 2	

¹ Two out of three samples did not break.

² Separate test with a strain rate of 10 mm/minute.

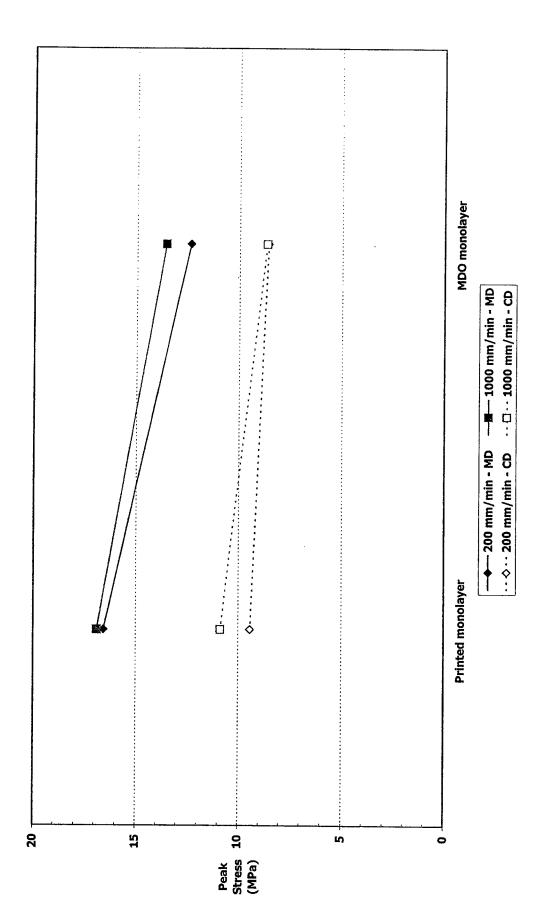


Figure 1. Peak Stress of Wraps as a Function of Strain Rate

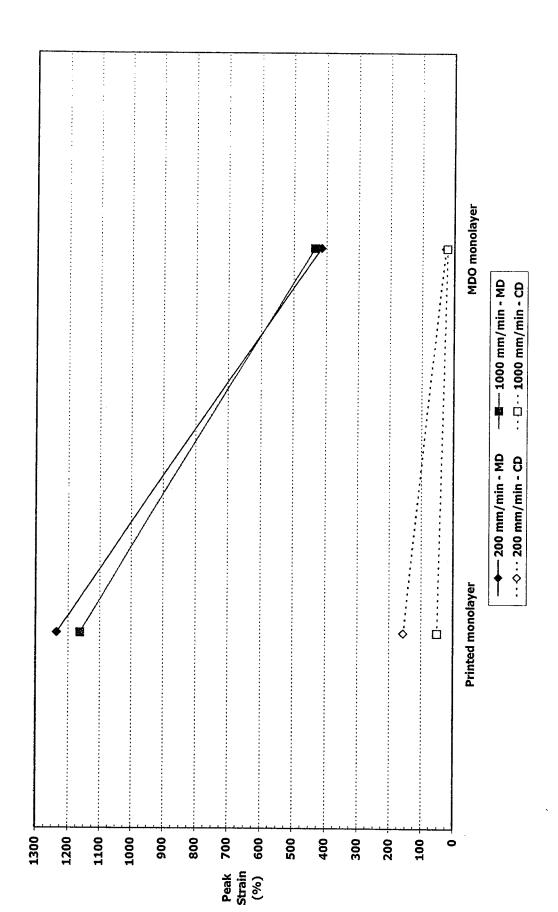


Figure 2. Peak Strain of Wraps as a Function of Strain Rate

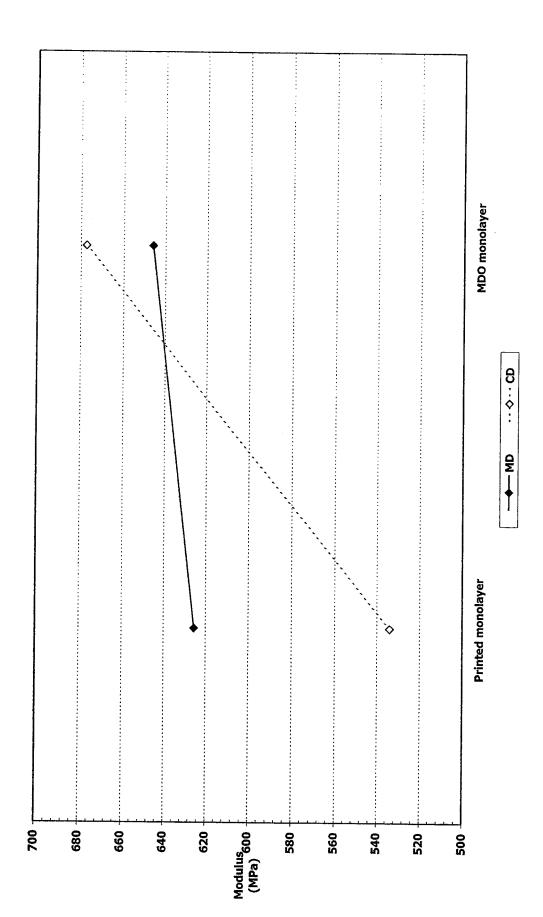


Figure 3. Modulus of Wraps as a Function of Testing Direction



Monolayer MDO Wrap Film

Processing Guidelines

Materials:

DuPont:

Biomax 4026 resin containing 0.20% silica.

Eastman:

Eastar Bio GP resin.

A. Schulman Inc.:

T4338-ES masterbatch using the Eastar Bio GP resin and CaCO₃ and TiO₂

Wrap Composition:

The monolayer MDO wrap consists of extruding cast-MDO film from a blend of 50% T4338-ES masterbatch and 50% Biomax resin. This blend gives a final composition of 50% Biomax, 35% fillers, and 15% Eastar Bio in the finished product.

Drying:

The Eastar Bio resin and the T4338-ES Masterbatch should be dried at 150°F for 4-6 hours to -40°F dewpoint or 80 ppm resin moisture level and store in sealed foil lined bags. The Biomax resin should be dried at 200°F for 10 hours to -40°F dew-point or 50 ppm resin moisture level and store in sealed foil lined bags.

Equipment:

Avery Dennison cast film line (E-1/2):

This is a four layer line consisting of four extruders, with one 2.5" diameter main extruder, and three 1.5" diameter side-extruders. It is also equipped with an AB Cloeren feed block, and a 24" width die and a matte finished chill roll. It is further equipped with a machine direction orienter (MDO) in the downstream. The line is also equipped with an automatic continuous gage control unit.

For this Monolayer MDO wrap film, use only the 2.5" main extruder.

Suggested line profile for the production of Monolayer MDO Wrap film:

The extruder and downstream processing profile for the production of wrap films from the above mix design is noted below:

<u>Barrel Zones</u>: 1 2 3 4 5 6 7 8 9 10 <u>Set °F</u>: 400 410 410 410 380 390 390 370 380 380



Die Heat:

Zones: 1 2 7 10 11 Set °F: 410 410 410 410 410 410 410 410 410 410 410

Extruder pressure:

1200 psi

MDO Rolls:

Pre-heat Rolls

Post-heat Rolls

Set temperature °F

192/165

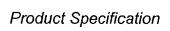
173/175

MDO ratio:

1:2.6 x

Film Gage:

The target gage for Monolayer MDO wrap is between 1.1-2.3 mils (pre-MDO gage of 3-6 mils; e.g. 4.7 mils film was MDO to ~ 1.8 mil gage).





Title:

Competitive Wrap: Taco Bell Chalupa Quilted Paper

Basis Weight:

By Layers –

(outside) 15 lbs/ream MG paper (±5%)

(middle) 5 lb polyethylene (±5%) (inside) 10.75 lbs/ream paper (±5%)

Sheet Caliper:

Total sheet claiper: 0.95 mil target (±5%)

Brightness, TAPPI T-452 (%):

83 Minimum

Opacity, TAPPI T-425 (%):

70 Minimum

WVTR @ 73F & 50% RH, ASTM F1249 (gm/100 in² * 24 hr) 0.40-0.49

Tensile, Wet, TAPPI T-456 (lb/in):

MD

2.14-10.87

CMD

1.06-7.3

Tear, Elemendorf, TAPPI T-414 (gm):

MD

17.2-38.4

CD

19.2-44.0

Coefficient of Friction @73F & 50% RH, TAPPI T-549:

Static

0.34-0.48

Kinetic

0.33 - 0.47

Dimensions:

12" x 12" square $\pm 1/8$ "

Packing:

2,500 wraps per case





Title:

Wrap - A (Papermatch) - 'EarthShell' Print

Basis Weight:

12"x12"

7.37 lbs / 1000 sq. ft, or 3.35 grams / wrap (\pm 10%)

10.5"x13"

7.37 lbs / 1000 sq. ft, or 3.17 grams / wrap ($\pm 10\%$)

Sheet Caliper (observed):

 $1.8 \text{ mil } (\pm 10\%)$

Brightness, TAPPI T-452 (%):

83.2 Minimum

Opacity, TAPPI T-425 (%):

67.4 Minimum

WVTR @ 20C & 50% RH, ASTM F1249 (gm/100 in² * 24 hr) 1.45

Tensile, Wet, TAPPI T-456 (lb/in):

MD

1.48

CMD

1.26

Tear, Elemendorf, TAPPI T-414 (gm):

MD

12.84

CD

10.23

Coefficient of Friction @73F & 50% RH, TAPPI T-549:

Static

0.47

Kinetic

0.36

Dimensions:

12" x 12" square ± 1/8"

10.5" x 13" square ± 1/8"

Packing:

2,500 wraps per case

EXHIBIT F

John M. Guynn

From:

Randy Smith [rsmith@earthshell.com]

Sent:

Saturday, September 17, 2005 6:05 PM

To:

John M. Guynn

Subject:

FW: Update Wrap Model

Attachments: Wrap Model - Rev 007 101501 - SIMPLE.xls

Here are the wrap models.

RAS

From: Matt Loos

Sent: Tuesday, October 16, 2001 9:45 AM

To: Donna Balinkie; Randy Smith; Kishan Khemani

Cc: Scott Houston; Matt Loos **Subject:** Update Wrap Model

Folks,

Senior management has requested that we simplify the wrap model with respect to assumption input, and flexibility of use. There have been several iterations to achieve this goal. The attached wrap model addresses those issues as well as other improvment requests. If I ignored or misapplied any suggestions or requirements, or some additional requirements have surfaced since we last spoke, please contact me immediately.

Wrap Weight

The wrap costing model is based upon the wrap's weight.

- 1) For some examples, the weight and dimension are given, and drive the thickness. In this case, we are zeroing in on the thickness for improved economics. We know the desired weight, but what is the required thickness?
- 2) In the more common case, thickness and dimension are given, and we calculate the weight. We know the desired dimension, but what is the weight?

Given these two scenarios, the model has been improved to easily switch from one case to the other, depending on what is known. The model as distributed today has thickness and dimension as givens and the <u>weight is calculated</u>. If the weight and dimension are known and you require calculating the thickness, you need to type in 'Yes' into cell C19. This triggers the cost model (specifically cell L17) to look at cell C23. Please let me know if you would like training on how to use this added feature.

Wrap Density

The wrap consists of several raw materials of varying density. In order to calculate the wrap density properly, we consider the density of each component. The current wrap density calculation properly considers the successive steps of combining the raw naterials and the resulting density at each step (First step: combine eastar and filler to create papermatch. Second step: combine papermatch and biomax to create the wrap).

Please contact me with questions is this model is still not as simple and useful as you require.

Vlatt

EarthShell Corporation Biodegradable Wrap Model

Distribution 10/16/01: Donna Randy Scott Kishan

Biodegradable Wrap Model EarthShell Corporation

Version changes listed by date (most recent at top)

Color Key

Assumptions link/Input Linked to another tab Drives a link to a tab Calculated

urations (Color Scheme just under Turquoise)

Version 007 10-15-01 - SIMPLE - Matt Loos

2- Added yes/no trigger to how gram weight is used by the wrap costing model

1- Added detail for resin densities in order to calculate final density of the wrap

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Version 007 10-11-01 - SIMPLE - Matt Loos

Version 007 10-08-01 - SIMPLE - Matt Loos Version 007 10-10-01 - SIMPLE - Matt Loos

Version 007 10-08-01 - Matt Loos Version 007 09-26-01 - Matt Loos

Version 007 09-18-01 - Matt Loos Version 007 09-15-01 - Matt Loos

Version 007 09-11-01 - Matt Loos Version 007 08-16-01 - Matt Loos

Version 006 06-06-01 - Matt Loos

Version 006 04-18-01 - Matt Loos

Version 005 04-05-01 - Matt Loos Version 004 03-09-01 - Matt Loos Version 003 02-20-01 - Matt Loos Version 002 11-27-00 - Matt Loos

Version 001 11-13-00 - Matt Loos Version 000 11-07-00 - Matt Loos

Biodegradable Wrap Model **EarthShell Corporation**

Sandwich Wrap - Biomax/Eastar - Mono-Layer Film 12" × 12"

50% Biomax - 4026, 15% Eastar Bio GP / 35% Filler - T4338ES

Cost/1000	4.1. 0.22 0.22	6.12	3.60	0.83	10.56	900	10.64	3.19	13.83
Price/LB	110 100 (g) 0.09	0.76	0.45	12.0%	0.87				
mat req'd <u>q/piece</u>	1.82 0.54 1.13		3.63						
Weight Mix ratios <u>Fin.Prod.</u>	500% 150% 310% (1	100.0%	۷n	ng conversion	g.			20%	
	Raw Materials: Biomax 4026 Eastar Bio - GP (a) (e) Filler - Assume CaCO2	Total Raw Materials	(c) Combined converting process	(b) Material Loss Allowance during conversion	Subtotal Raw Mat./Formulation	Secondary Packaging	Total Cost of Manufacture	Markup	(d) Target Selling Price
Value Units	1,35 g/cc 1,25 g/cc 2,25 g/cc	1.65 g/cc	2	(2 inch		YES	12 inch	3.63 grams	
Assumptions	Biomax Density Eastar Bio Density Filler Density	Wrap Density	Weight variable (yes/no):	Wrap Width	Wrap Weight	Weight calculated: Film Thickness	Wrap Width	wrap Length Wrap Weight	

- (a) Filler assumed to be compounded into one of the resins by one of the resin manufacturers.(b) Assumes large quantity runs where the start-up loss is 'amortized' to an effective loss of less than 1%. Current observations are Casting (12.5%), Printing (3%), and Perforating (1%) vendor observations.
 - (c) Could be either one of the four following in-line converting processes:
- A) Cast Film, MDO, Silt, Print and Perforate on a roll, B) Cast Film, MDO, Silt, Print and Sheet flat in a box, C) Blown Film, Silt, Print and Perforate on a roll, D) Blown Film, Silt, Print and Sheet flat in a box. FOB converter. Freight to Distribution Center not included.
- (d) FOB converter. Freignt to Distribution.
 (e) Targeting \$0.65 to \$0.71 for filled' Eastar masterbatch.
 (f) Papermatch has 31% CaCO2 and 4% TIO2.
 (g) Current quote for wrap-specific CaCO2 @ 2 micron thickness for \$0.11.
 (g) Current quote laminate-specific CaCO2 @ 25 micron thickness for \$0.0195

Biodegradable Wrap Model EarthShell Corporation

Sandwich Wrap - Biomax/Eastar - Mono-Layer Film 10.5" x 13"

50% Biomax - 4026, 15% Eastar Bio GP / 35% Filler - T4338ES

Cost/1000	4.18 1.14 0.21	5.80	3.42	0.79	10.01	90.0	10.09	3.03	13.11
Price/LB \$	1 10 1 50 1 50 1 50 1 50 1 50 1 50	0.76	0.45	12.0%	0.87				
mat req'd g/piece	1.72 0.52 1.07 0.14	3.44	3.44						
Weight Mix ratios Fin.Prod.	50 0% 150 0% 31 0% ()	100.0%		ng conversion				Sacre.	
	Raw Materials: Biomax 4026 Eastar Bio - GP (a) (e) Filler - Assume CaCO2 Whitener - TiO2	Total Raw Materials	(c) Combined converting process	(b) Material Loss Allowance during conversion	Subtotal Raw Mat./Formulation	Secondary Packaging	Total Cost of Manufacture	Markup	(d) Target Selling Price
Value Units	1.35 g/cc 1.25 g/cc 2.25 g/cc	1.65 g/cc	Z	23.7 microns 12 inch	m	YES	105 inch	3.44 grams	
Assumptions	Biomax Density Eastar Bio Density Filler Density	Wrap Density	Weight variable (yes/no):	Wrap Width	Wrap Weight	Weight calculated:	Wrap Width	Wrap Length Wrap Weight	

(a) Filler assumed to be compounded into one of the resins by one of the resin manufacturers.
 (b) Assumes large quantity runs where the start-up loss is 'amortized' to an effective loss of less than 1%.
 Current observations are Casting (12.5%), Printing (3%), and Perforating (1%) vendor observations.

(c) Could be either one of the four following in-line converting processes:

A) Cast Film, MDO, Slit, Print and Perforate on a roll,
B) Cast Film, MDO, Slit, Print and Sheet flat in a box,
C) Blown Film, Slit, Print and Perforate on a roll,
D) Blown Film, Slit, Print and Sheet flat in a box.
(d) FOB converter. Freight to Distribution Center not included.
(e) Targeting \$0.65 to \$0.71 for 'filled' Eastar masterbatch.
(f) Papermatch has 31% CaCO2 and 4% TiO2.
(g) Current quote for wrap-specific CaCO2 @ 2 micron thickness for \$0.11.

Current quote laminate-specific CaCO2 @ 25 micron thickness for \$0.0195